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EQUITABLE HEALTHCARE  
ACCESS CONSORTIUM



# **EQUITABLE HEALT ACCESS CONSO**

**Third Quarterly**

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**The Meeting Venue:**

The meetings will be held at The People Tree Hospitals as below-

Day 1 - Auditorium

Day 2 - Physio Room

**Catering:**

Lunch will be provided at the venue on both days with two tea/ coffee breaks.

Coffee/ Tea will be served in the cafeteria which is adjacent to the Auditorium/ Physio room

Lunch will be served on the 4th Floor Terrace

**Lodging & Transport:**

Members are expected to make their own lodging and transport arrangements.

We have tied up with Oyo Rooms for a corporate discount that members can avail of during booking. In case you have not received the details of Oyo booking please reach out to Ms. Arnaz.

**Meeting Objectives and Goals:**

- ❖ Formalize the Mission and Vision statement
- ❖ Decide on focus areas for the Consortium
- ❖ Decide on pilot programs according to the focus area
- ❖ Discussion on formation of legal entity
- ❖ Approve the New Member Induction process

## **Preamble:**

The second meeting of the Consortium was held on the 7<sup>th</sup> and 8<sup>th</sup> of July, hosted by DHAN Foundation, Madurai. The meeting inducted more members from varied sectors and geographies into the Consortium, including ARTH, Auro Labs, Basic Health Care Services, Global Hospital & Research Centre, Kauvery Hospital, Mohan Foundation, Narayana Institute of Neurosciences, People Tree Hospitals, Sankalp India, SSISM, Sri Shankara Cancer Hospital, Swamy Vivekananda Youth Movement, and Vikram Hospital. The success of the first two meetings has given fillip to onboard more members so that the poor can have access to good quality healthcare.

Some of the top discussion trends in the meetings have been around the premise that EHAC is all about the next frontier of practices. Since EHAC was all about ushering in change in the ecosystem the change could be at three levels: The first level is about changing processes and procedures. At the next, it is about changing the culture, and at the final level it is about changing the DNA of the individuals involved in terms of mindsets and beyond. The need to extend and contextualize learning from one another is necessary, rather than merely replicating the way business is being done currently, which may or may not work.

The EHA Consortium has already spawned Pilot projects in the areas of school health, women & child development, eye banking, eye care support, colo-rectal care, and the intersection of education, livelihood opportunities and healthcare. More information about these pilots and the EHA Consortium's current members is available in the Consortium's website - [www.ehaconsortium.org](http://www.ehaconsortium.org)

We had also come up with the Vision and Mission statement with member inputs in the meeting which has undergone multiple iterations since and will be presented, finalized and ratified in the 3<sup>rd</sup> Quarterly Meeting in Bangalore.

## **Core Purpose of the EHA**

Equitable healthcare to all.

To promote a network of organizations who will continually find ways to provide equitable healthcare to all by embracing a culture of collaboration, cross-learning and transformation, thus creating outstanding synergies.

## **Values**

### **1. Provide Equitable Healthcare to All**

The core of this value is to provide quality healthcare to everyone, regardless of race, age, gender, religion, income, geographic location, caste, community, socio-economic status, etc.

### **2. Encourage Collaboration**

Follow a process to bring in diverse skills by exploring collaborative and complementary initiatives and leveraging cross-learning to maximize the benefit to the community.

### **3. Foster Enablement**

Work towards creating enabling environments such as policies, innovative ways to bring together public health and private practice, sustainability and inclusivity.

### **4. Encourage Ethical Behavior and Practices at All Times**

Foster an ethical environment that motivates and supports young and idealistic professionals and organisations in the healthcare, livelihood and education spaces to work for the vision of EHAC through their respective areas of work.

#### **5. Encourage Evidence-based Research**

Leverage and document data, insights and knowledge, to enable sharing of best practices to deliver healthcare cost-effectively through creating a fast-paced learning environment and by enabling sound research around evidence-based care through community pilot initiatives.

#### **Mission**

By 2023, the 200+ members of EHAC will positively impact the lives of over one crore people through 100+ projects and collaborations providing equitable healthcare to all irrespective of their ability to pay.

#### **Vivid Description**

We will bring together like-minded organizations from the healthcare, livelihood and education sectors, who are aspiring to provide equitable healthcare access to all through cross-learning and collaborations that create synergy and provide sustainable healthcare solutions. We will do this by expanding the network and enrolling, motivating, engaging and mentoring organizations who have the intent but lack the facilities or the community connect required to provide equitable healthcare access. We will promote pro-poor technologies and solutions. We would be a cohesive group of member organizations spawning multi-disciplinary healthcare institutions, organizations that provide livelihood opportunities to the poor, and educational institutions that provide research and other support needed by our members to ensure equitable healthcare reaches everyone. We will bring in members into the fold who will work ethically and collaboratively to promote equity to ensure that sustainable healthcare is being provided to the disadvantaged community. By bringing in diverse skills within our member base, we will explore collaborative and complementary initiatives that will enlarge the benefit to the community. Our efforts will also be to include for profit organizations into our fold in order to help them channelize their contribution to equitable healthcare access. Explore Public-Private Partnerships wherever possible and energize public services to be efficient & compassionate. In this manner, we hope to be a force multiplier to hugely impact the healthcare scenario in the country, at the levels of primary, secondary and tertiary care, while also working on policy advocacy and evangelizing ethical and equitable healthcare for all.

**Participating Organizations (in alphabetical order) and Participants**

*The list may get updated based on more participants confirming their attendance*

<b>Organization</b>	<b>Participants</b>
Action Research and Training for Health (ARTH)	Dr. Sharad Iyengar
Ameya Life	Dr. N. S. D. Prasad Rao
Aravind Eye Care Systems (AECS)	Dr. Devendra Tayade
Arogyamarg Healthcare Diagnostics	Mr. Rajesh Reddy A.
Basic Health Care Services	Dr Pavitra Mohan
DHAN Foundation	Mr. R. Rajapandian Ms. G. Palaneeswari
Doctors for Seva	Dr Santhosh Kumar Kraleti
Fernandez Hospital	Dr. Tejaswini Basavarj
Global Hospital & Research Centre	Dr. Roja Tumma
Indian Institute of Management - Udaipur (IIMU)	Prof. Prakash Satyavageeswaran
Indian School of Business (ISB) - Hyderabad	Prof. D.V.R. Seshadri
Kauvery Hospital	Dr. S. Vijayabaskaran Ms. J. P. J. Bindhu
L V Prasad Eye Institute (LVPEI)	Dr. G. Chandra Sekhar Dr. G. N. Rao Ms. Anshu Bhargava
Narayana Health	Dr. Thimappa Hegde Dr. Kiran M
People Tree Hospitals	Dr. Chandrasekar C. Dr. Jyothi Dr. Nagendra Ms. Hema Shanbhag
Samadrushti Kshamata Vikas Evam Anusandhan Mandal (SAKSHAM)	Mr. Kasinadh Lakkaraju
Sankalp India Foundation	Mr. Lalith Parmar Mr. Rakesh Dhanya
Sant Singaji Institute of Science and Management (SSISM)	Mr. Pranjal Dubey



	Mr. Prashant Sharma
<b>Smiles International Institute of Colo-Proctology (SIICP)</b>	Dr. Parameshwara Munikrishna
<b>Swami Vivekananda Youth Movement</b>	Dr. G S Kumar
<b>Vikram Hospital</b>	Dr. Rajesh B. Iyer
<b>Observers</b>	Ms. Vidhya Srinivasan Ms. Swati Sisodiya Ms. Rajashree Kallapur Mr. Pravin Shekar Dr. D. Senthil

### **Meeting Agenda**

#### **17th November 2018 - Saturday**

<b>Time</b>	<b>Agenda</b>	<b>Presenter/Chair</b>
<b>9.20 AM</b>	Assemble at the auditorium at People Tree Hospital	

9.30 AM to 9.35 AM	Welcome address	Dr. Chandrasekar
9.35 AM to 10.00 AM	Setting the agenda and talk about the core team and the rationale behind it and introduce the members	DVR
10.00AM to 11.00 AM	Primary Health Care - Focus Area for EHAC	Dr. Iyengar and Dr. Pavitra
11.00 AM TO 11.30 AM	Discussion on Focus area - Rural vs Urban poor	Rajapandian
11.30 AM to 11.50 AM	Tea Break and Networking (Cafeteria) - Group photograph of the EHAC will be taken here	
11.50 AM to 1.15 PM	New Pilots discussion keeping the new focus area as theme	Dr. GCS
1.15 PM to 2.00 PM	Lunch at "The Terrace" on the 4th floor	
2.00 PM to 2.30 PM	Pilot Update - SIICP and DHAN with Video presentation on Responsible Healthcare	Dr. Parmesh
2.30 PM to 4.00 PM	Updates for live pilots Discussion on pilots that are dormant	SPOC's from collaborating orgs.
4.00 PM to 4.20 PM	Tea Break and Networking (Cafeteria)	
4.20 PM to 4.50 PM	Presentation of the Vision, Mission, Values for EHAC and formal adoption by members	Dr. GCS/DVR
4.50 PM to 5.30 PM	Session on ' IORA' case study followed by Q and A	DVR
5.30 PM to 5.50 PM	Themes on way forward for the Consortium received from ISB Assignment	Prakash
5.50 PM to 6.00 PM	Wrap up	Dr. Rajesh
6.00 PM to 6.30 PM	Presentation on People Tree Hospitals followed by campus tour	Dr. Chandrasekar

**18th November 2018 - Sunday**

Time	Agenda	Presenter/Chair
8.15 AM to 9.15 AM	Breakfast meeting of the Core Team in the conference room	Core Team Members
9.20 AM	Assemble at the auditorium at People Tree Hospital	All Other Members

9.30 AM to 10.00 AM	'Equitable Healthcare for all' - Patient Experiences (Experiences of patients' core relatives followed by discussion)	Dr. Rajesh Iyer Rajashree
10.00 AM to 10.45 AM	Legal Entity Formation with Q and A	Sridhar
10.45 AM to 11.00 AM	Tea Break and Networking (Cafeteria)	
11.00 AM to 11.15 AM	Divide breakout sessions into 6 groups of 6 people each to discuss - 1. Membership Criteria; governance, operating processes, etc. 2. Equitable Healthcare for those who cannot afford to pay for healthcare (including initiatives such as Example: primary healthcare) 3. Equitable Healthcare for those who can afford to pay but still get shoddy treatment (such as those who pay and still do not get good quality healthcare) One / two core team members will be tagged to each group as the chairs for that group	Core Team Members
11.15 AM to 11.45 AM	Internal group discussions on assigned topics	
11.45 AM to 12.30 PM	Groups to merge into one on each topic and prepare final presentations.	
12.30 PM to 1.00 PM	Group 1 Presentation with Q and A session by members At the end of these sessions, we should have clarity and consensus	
1.00 PM to 1.45 PM	Lunch at "The Terrace" on the 4th floor	
1.45 PM to 2.15 PM	Group 2 Presentation with Q and A session by members	
2.15 PM to 3.00 PM	Group 3 Presentation with Q and A session by members	
3.00 PM to 4.00 PM	Next meeting - where/ when/ broad agenda - Open Discussion	Dr. GNR
4.00 PM to 4.15 PM	Vote of Thanks	Pranjal
4.15 PM	Tea and Disperse	

### **Vision, Impediments and Avenues for Synergy**

#### **Vision**

<b>Action Research and Training for Health</b>	Simplify, de-medicalize services, improve financing of health expenditures
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<p><b>Ameya Life</b></p>	<p>Ameya Life is a Social Enterprise focusing on preventive health care to prevent NCDs (Non-communicable Diseases). Today the disease burden is 62% (i.e., percentage of populations with various NCDs), out of 90% of this burden can be prevented provided mechanisms for regular health education, health awareness and screening are put in place. Ameya Life School Health is a unique and innovative healthcare delivery service for students (especially school-going) to live a healthy life style and prevent NCDs in the long run.</p>
<p><b>Aravind Eye Care System</b></p>	<ul style="list-style-type: none"> <li>• A healthcare delivery design that is proactive and inclusive with appropriate access and pricing strategies</li> <li>• Placing the patient’s well-being in the fore</li> <li>• Ensure right care at right time at right place</li> <li>• Patient centric and non-exploitative</li> <li>• Empowered patient and a partner in the decisions</li> </ul>
<p><b>Arogyamarg Healthcare Diagnostics</b></p>	<p>Arogyamarg Health Care Diagnostics Private Limited is a unique initiative in preventive health care that provides affordable and quality diagnostics services to semi-urban and rural segments of the country. With the state of art technology and IT integration in healthcare, we strive to make preventive health care and efficient service to the society.</p> <p>Our Initiative of setting up of Preventive Health Care Centers (PHCC) is first of its kind in the health care industry. With a mission of taking healthcare diagnostic services with high standards to the rural India at affordable prices, we are working on a multi-pronged approach to comprehensive health checkups, wellness, health education and awareness.</p>
<p><b>Basic HealthCare Services</b></p>	<p>A responsive and effective healthcare ecosystem that is rooted in the community, where members of the most vulnerable communities can actively access high-quality, low-cost health services with dignity</p>
<p><b>DHAN Foundation</b></p>	<p>Every intervention of DHAN targets only the poor and vulnerable. DHAN works for ensuring accessible, affordable and quality healthcare for the poor. Equity and quality are significant outcomes achieved by involving community contribution and participation. The initiatives are community-centered and community governance is built into the system for long-term sustainability of the initiatives.</p>
<p><b>Doctors for Seva</b></p>	<p>Doctors for Seva (DFS) envisions a comprehensive system of quality public healthcare with integration of various organizations, governments, public and</p>

	private healthcare providers as well as donor organizations. They aim to bring all the partners together to address key public health problems with innovative processes and management solutions. DFS aims at achieving this vision by being a ground-level implementing agency taking healthcare to the grassroots level and also by being a platform for enabling exchange of resources for various stakeholders. DFS operates by engaging doctors trained in different specialties as part-time and full-time volunteers and also fostering community engagement by training volunteers as public health workers.
<b>Fernandez Hospital</b>	<p>Fernandez Hospital focuses on the woman and the newborn, with maternity services forming 85% of its clinical work. Their vision to achieve equitable care is operationalized via three channels.</p> <ol style="list-style-type: none"> <li>1. To continue building medium-sized hospitals (50 beds) in the community with a collaborative model of care, involving a strong professional midwifery cadre and obstetricians working seamlessly together. This low-cost model can be accessed by a wider socio-economic spectrum of women. The midwifery workforce ensures low caesarean sections rates (i.e., more natural births) and better outcomes for both mother and baby.</li> <li>2. To continue training midwives in public hospitals and work with obstetricians to offer respectful care with evidence-based clinical protocols for women below the poverty line.</li> <li>3. To strive (through clinical research and innovation) to seek cost-lowering options in healthcare services.</li> </ol>
<b>Global Hospital &amp; Research Centre</b>	Healthcare for all irrespective of social or economic background. This is possible when everyone joins hands towards the same vision.
<b>Kauvery Hospital</b>	The philosophy of Kauvery is to make great healthcare affordable and to become the most respected and trusted healthcare provider in India. Better care coordination and greater access to necessary medical services and support in Cardiac Care, Renal Care and Cancer care will ensure our service reaches the needy.
<b>LV Prasad Eye Institute</b>	LVPEI aims to develop a robust, high-quality Primary Eye Care network for Andhra Pradesh, Telangana and Odisha (150 million population) and build Institutes of Excellence.
<b>Mohan Foundation</b>	To ensure every Indian who is suffering from end stage organ failure be provided with the Gift of Live through life saving organ. Equal right to access transplant surgeries.
<b>Narayana Health</b>	"Our mission is to deliver high quality, affordable healthcare services to the broader population in India"

<b>NanoHealth</b>	The awareness on non-communicable diseases, particularly on their management is very limited in the country. Managing NCDs is an inter-play between lifestyle management and clinical care management. There is a requirement for behavioral change and a recognition to invest in early stage management, which is difficult across population segments, and more exacerbated within resource-constrained settings. NanoHealth aims at addressing this important aspect of healthcare.
<b>PEOPLE TREE Hospitals</b>	At PEOPLE TREE Foundation, we strongly believe high quality health care must become every citizen's birthright. Also, it should become readily available and easily accessible irrespective of their ability to pay. With 30% of India's population living below the poverty line, and about 60% of the population unable to meet sudden or unplanned healthcare expenses, free or subsidized healthcare is the need of the hour. We aim to bridge this gap by identifying the needy and finding the PEOPLE who can support them. We wish to ensure that each and every one will get the same high-quality health care they deserve.
<b>SAKSHAM</b>	SAKSHAM is committed to the comprehensive rehabilitation of differently-abled persons. SAKSHAM tries to integrate the differently-abled persons into the mainstream society by reaching remotest corners of India with community participation. SAKSHAM believes in working with other NGO's, Governments and individuals to realize its objectives.
<b>Sankalp India Foundation</b>	As an organization we believe in last mile delivery and providing same quality of treatment to everybody. We have also published a paper showcasing the same. We believe every citizen should have access to quality healthcare irrespective of financial background
<b>Smiles International Institute of Colo-Proctology</b>	SIICP envisions equitable healthcare for all. It believes that for reasons of lack of money, no person should be denied healthcare. Outstanding examples of such institutions are LVPEI, DHAN Foundation, Aravind Eye Care Systems (AECS), and Satya Sai Hospitals. The private sector has made transformational changes in health care with a huge social impact. SIICP's vision is to go forward with PPP models and collaborations with like-minded organizations. SIICP works on eradication of quacks to prevent colorectal problems. It also seeks to bring about attitudinal changes among the impacted communities by encouraging them to change their habits (such as eradication of open air defecation), which lead to colorectal problems in the first place.
<b>Singaji Educational Society</b>	To bring about socio economic transformation of the rural society by imparting high quality holistic education to rural youth.
<b>Special Smiles</b>	Special Smiles seeks to provide equitable good quality dental care, while maintaining high standards. Its belief is that dental care is the gateway to good healthcare.

<p>Sri Sathya Sai Sanjeevani Hospital</p>	<p>India shares 46% of the global burden of congenital heart disease. Each year 200,000 children are added to this pool. Paediatric Cardiac specialty is one of the most resource intensive branch of medicine, thereby making it expensive and inaccessible to majority of the sufferers. Sri Sathya Sai Sanjeevani Hospital provides this elite care at free of cost and provides a model which is sustainable and replicable. Our vision is to scale up this model and make an important contribution in reducing the disease burden of congenital heart defects.</p>
<p>Sri Shankara Cancer Hospital and Research Centre</p>	<ul style="list-style-type: none"> <li>● To provide state-of-the-art treatment to all cancer patients at affordable cost irrespective of caste, creed, and socio-economic status.</li> <li>● To offer free treatment to the poorest and set aside 10% of beds and services for this purpose.</li> <li>● To reduce the incidence of cancer in rural areas and detect cancer in early stages through various interventional Standards.</li> <li>● To provide medicines at highly subsidized costs.</li> <li>● To develop a centre for research under eminent scientists and medical professionals so as to drive the research activities towards reducing the burden of cancer in the society, improving treatment standards and academically remaining in the cutting edge of science.</li> <li>● To make treatment affordable by reducing the basic cost of treatment and enabling the patients to obtain state-of-the-art contemporary treatment.</li> </ul>
<p>Swami Vivekananda Youth Movement</p>	<p>All the individuals should have access to appropriate health care which is affordable and high quality. This includes regular preventive care, curative care, in addition to emergency care, as well as mental health support. The poor should also get access to the subsidized secondary and tertiary care. There should not be social discrimination in the health care set up for vulnerable community.</p>
<p>S Adishankar</p>	<p>Affordable healthcare is a basic right of every citizen and should be made available to all without any impediment or constraint.</p>

<b>Vidhya Srinivasan</b>	To leverage & consolidate the strength, reach and unique capabilities of the many stakeholders in this field in a focused orchestrated manner to reach the defined goal.
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## Impediments

<b>Action Research and Training for Health</b>	Policy, programme and societal
<b>Ameya Life</b>	<ul style="list-style-type: none"> <li>• Long sales cycles and receivables from schools</li> <li>• Default rate of receivables from schools</li> </ul>
<b>Aravind Eye Care System</b>	Current design of health care services which is largely reactive by design - focus being on cure rather than prevention - essentially treating those who are able to come and when they present themselves - sometimes too late for good outcomes.
<b>Arogyamarg Healthcare Diagnostics</b>	There is poor awareness among people especially in rural and semi urban segments of the society. So, creating awareness among the people takes lot of efforts and reaching the masses need collaborations across.
<b>Basic HealthCare Services</b>	Availability of skilled health professionals (especially physicians) and operations management restrain our scaling up efforts.
<b>DHAN Foundation</b>	<ul style="list-style-type: none"> <li>• Making available adequate, high quality, motivated human resources is a major challenge to moving towards its vision.</li> <li>• Financial resources for new start-up interventions for scaling up its model.</li> <li>• Dedicated human resources with long-term commitment for scaling up to the next level</li> <li>• Technical support for its healthcare model development and for continued innovations</li> </ul>
<b>Doctors for Seva</b>	<ul style="list-style-type: none"> <li>• Complex bureaucratic procedures in the government, leading to hampering of public health innovations.</li> <li>• Low share for public health spending in the Government's social sector funding.</li> <li>• Leadership in taking the mission of volunteering within healthcare providers and community</li> </ul>
<b>Fernandez Hospital</b>	<ul style="list-style-type: none"> <li>• Lack of trainers for professional midwifery. FH's in-house program requires the presence of senior midwives from the UK to help understand professional midwifery as this unique workforce does not exist currently in the Indian healthcare service landscape.</li> <li>• The second challenge is to convince policy makers of the need to embed professional midwifery as the backbone of maternity services across the country. Only then can more nurses be</li> </ul>

	<p>attracted into this unique and much needed profession. There is an urgent call to scale up the training to meet the country's annual birth rates (about 22 million per annum).</p> <ul style="list-style-type: none"> <li>● The third constraint is finance, especially since FH is totally self-funded.</li> </ul>
<b>Global Hospital &amp; Research Centre</b>	<p>Illiteracy, Poor living conditions- lack of clean water and sanitation facilities affect health. We need supporting organizations and volunteers to work towards this goal. Need financial support / Donations to sustain and provide good healthcare to poor.</p>
<b>Kauvery Hospital</b>	<ul style="list-style-type: none"> <li>● Providing low cost healthcare to underprivileged populations while managing healthcare provider's cost without compromising on quality of healthcare.</li> <li>● Variable access to quality healthcare between rural &amp; urban leading to challenges in providing high quality clinical services to remote areas, tier four town and rural areas.</li> <li>● Raising Healthcare costs combined with low insurance penetration have often resulted in greater out-of-pocket expenditure leading to underprivileged families being pushed into debt.</li> </ul>
<b>LV Prasad Eye Institute</b>	<p>Skilled Human Resources</p>
<b>Narayana Health</b>	<p>Sharing and learning best practices for quality affordable healthcare for the masses</p>
<b>Mohan Foundation</b>	<p>Lack of awareness among general public on organ donation. Organ trafficking</p>
<b>NanoHealth</b>	<p>The awareness on non-communicable diseases, particularly on their management is very limited. Managing NCDs is an inter-play between lifestyle management and clinical care management. There is a requirement for behavioural change and a recognition to invest in early stage management, which is difficult across the various population segments, and more exacerbated within resource-constrained settings.</p>
<b>PEOPLE TREE Hospitals</b>	<p>Financial Resources, Skills and Business Models which can work to provide free/subsidized healthcare</p>
<b>SAKSHAM</b>	<p>Lack of awareness in the community; poor infrastructure; lack of trained professionals; inadequate compensation to professionals and lack of innovative financing models.</p>
<b>Sankalp India Foundation</b>	<ul style="list-style-type: none"> <li>● Getting qualified doctors on the ground</li> <li>● Getting committed staff</li> </ul>

<p><b>Smiles International Institute of Colo-Proctology</b></p>	<ul style="list-style-type: none"> <li>● There is a lack of discussion about social business models and case studies such as DHAN, Life Spring, LVPEI, etc. Medical graduates, thus, do not develop a vision and end up in corporate hospitals, even though many of them may like to be part of organizations with larger social missions.</li> <li>● There is lack of commitment to the cause. This leads to lack of budgetary support and absence of visionary leadership.</li> </ul>
<p><b>Special Smiles</b></p>	<p>Investors / donors do not believe in good quality care for people below poverty line. There is a need to change this mindset.</p>
<p><b>Sri Sathya Sai Sanjeevani Hospital</b></p>	<p>India needs approximately 200 paediatric cardiac hospitals performing 1000 operations annually. This not only needs infrastructure, but also trained professionals to serve in these facilities. Lack of awareness about the magnitude of this problem, lack of resources and scarcity of skilled healthcare professionals are there major impediments.</p>
<p><b>Sri Shankara Cancer Hospital and Research Centre</b></p>	<ul style="list-style-type: none"> <li>● Lack of Awareness about Cancer and Health in general</li> <li>● The cost and maintenance of medical technology</li> <li>● Lack of health Insurance in the country or any kind of financial health security for the masses</li> <li>● Lack of skilled manpower in the healthcare industry</li> <li>● Health industry does not get the same Tax benefits received by other industries</li> </ul>
<p><b>Swami Vivekananda Youth Movement</b></p>	<p>Short of support to establish well equipped tertiary health care facility. Challenge in getting human resource for rural health care, lack of sustainable support from the existing system.</p>
<p><b>S Adishankar</b></p>	<p>Progressive corporatization of healthcare industry, non availability of generic/affordable medicines, devices and equipment, low insurance penetration levels, lowering standards in government healthcare facilities.</p>
<p><b>Vidhya Srinivasan</b></p>	<p>Currently the independent agencies are not working in coordination - and in many cases not aware of the work done by the others. Another aspect is the lack of sufficient funding . By aligning the goals and concentrating the efforts - I hope the results can be achieved.</p>

<b>Avenues for Synergy</b>	
<b>Action Research and Training for Health</b>	I cannot speculate until I meet and get an idea of participants and their interests, at the meeting
<b>Ameya Life</b>	<ul style="list-style-type: none"> <li>● Networking</li> <li>● Technology collaboration with LVPEI, especially in refractive errors</li> </ul>
<b>Aravind Eye Care System</b>	While there can and must have differences and disagreements over the details, there must be clarity on the purpose as well as alignment. This I believe is what will bring about the required synergy.
<b>Arogyamarg Healthcare Diagnostics</b>	We have had a detailed discussion with DHAN on possible collaboration and we have defined the engagement model. To commence, we are getting engaged in Mysore & Mandya region. We wish to explore for alignment of synergies with our participant organizations.
<b>Basic HealthCare Services</b>	<ul style="list-style-type: none"> <li>● What we gain from others: Some of the partners have substantial experience of scaling up health care initiatives. Though most of them are in the secondary and tertiary healthcare space, their expertise in handling large operations would be helpful for us.</li> <li>● What we offer: We have, through our own experience, honed up the skills and knowledge base to set up and run primary health care services in remote and rural areas. We believe that this will be helpful to organizations like DHAN foundation who plan to expand healthcare services to their members.</li> </ul>
<b>DHAN Foundation</b>	Synergy for sustainable partnership with LVPEI for selected interventions (mutually agreed areas) to benefit poor households in Andhra Pradesh, Telangana and Karnataka.
<b>Doctors for Seva</b>	<ul style="list-style-type: none"> <li>● Gain strategic insights from each of the organizations present in the meeting in building and scaling up sustainable social models for improving access to healthcare.</li> <li>● Potential partnerships in the areas of quality improvement, healthcare awareness campaigns and public private partnerships.</li> </ul>
<b>Fernandez Hospital</b>	<ul style="list-style-type: none"> <li>● Learn from other models of care, avoid reinventing the wheel.</li> <li>● Tap into the strengths of each other.</li> </ul>

<b>Global Hospital &amp; Research Centre</b>	Learning from others experience and gaining knowledge to benefit society. Building relationships and seeking support
<b>Kauvery Hospital</b>	<ul style="list-style-type: none"> <li>● Funds through philanthropic organization to be channeled to healthcare providers to manage the healthcare cost.</li> <li>● Working with NGO's, like minded organizations by providing trainings to their team members who are placed across their geographical location.</li> <li>● Strengthen rural social networks &amp; Explore mobile based Telemedicine services through delivery partners.</li> </ul>
<b>LV Prasad Eye Institute</b>	Learn from peers, new ways of service delivery, and share LVPEI practices for mutual benefit.
<b>Mohan Foundation</b>	Networking with other agencies, guidance from the experts on how to work closely with the community.
<b>NanoHealth</b>	<ul style="list-style-type: none"> <li>● Many opportunities for synergy seem possible through Foundations that can potentially integrate NanoHealth services into their current offering (e.g. DHAN Foundation).</li> <li>● NanoHealth can expand its own offering through inclusion or expansion of services in partnership with other organizations attending the meeting (such as LVPEI for eye care).</li> <li>● There is scope for collaborations to jointly approach the government for healthcare programs for scale up and for creating bigger impact.</li> </ul>
<b>PEOPLE TREE Hospitals</b>	We can learn from the giants who have already been there and done that and continue to do that.
<b>SAKSHAM</b>	Synergies with the participating organizations and individuals to overcome the impediments.
<b>Sankalp India Foundation</b>	<ul style="list-style-type: none"> <li>● Understand various models by which individual organizations are delivering their services and learn from same</li> <li>● Understand how organizations approach fundraising.</li> <li>● Understand overall goals of consortium and the strategy to deliver equitable healthcare</li> </ul>
<b>Smiles International Institute of Colo-Proctology</b>	<ul style="list-style-type: none"> <li>● Collaborate with DHAN and transform the colorectal care at their secondary care facilities.</li> <li>● Collaborate with Ameya health, teach children about healthy eating and lifestyle habits.</li> </ul>

	<ul style="list-style-type: none"> <li>● SIICP can provide infrastructure and support to LVPEI to set up a secondary / tertiary eye care center at Mandya, thus strengthening its presence in Karnataka.</li> <li>● Explore avenues for collaborative partnerships with Special Smiles in those locations where SIICP is present.</li> </ul>
<b>Singaji Educational Society</b>	Enabling the whole initiative at a grassroots level
<b>Special Smiles</b>	Partner with like-minded organizations that understand its vision and help Special Smiles deliver quality healthcare to the masses.
Sri Sathya Sai Sanjeevani Hospital	Learn from other models of equitable healthcare access.
<b>Sri Shankara Cancer Hospital and Research Centre</b>	To understand the approaches adopted by different NGOs and hospitals to make healthcare inclusive and affordable.
<b>Swami Vivekananda Youth Movement</b>	Referral & linkage for providing access to secondary and tertiary health care. Provide training support to improve the skills of paramedical staff, support for setting up well equipped tertiary health care in rural hospital.
<b>S Adishankar</b>	To discuss and exchange ideas and thoughts on how to overcome the impediments and constraints and reduce the effect of economic burden of road traffic crashes and injuries.

## **Meeting Expectations**

The meeting brings together participants who are proficient and committed as well as extremely busy. In order to maximize the action-oriented output, all participants are expected to adhere to the following common guidelines.

1. Go through the pre-reads / video links which are being shared as part of this document.
2. Please avoid PowerPoint presentations
3. Each participant is expected to familiarize herself with the participating organizations and participants' profiles. This will help do away with formal round of introductions during the meeting and release time for the actual work at hand.
4. Arrive on time in order to ensure the agenda is not compromised.
5. Focus on 'what can should do and how can we make it happen'.

## **Preread**

1. <https://thewire.in/health/to-be-a-functional-democracy-india-needs-to-reclaim-its-primary-healthcare>
2. <http://www.wrhc2018.com/pdf/Rural%20Primary%20Care%20Report.pdf>
3. <https://indianexpress.com/profile/columnist/k-sujatha-rao/>

A succinct summary of the meeting will be emailed to all participants in a week's time.

A monograph will also be brought out before the 4th Meeting of the EHAC

### **Brief Profile of Organizations & Participants**

Provided in alphabetical order based on name of organization. May get updated based on further confirmations from participants.

#### **Action Research and Training for Health (ARTH)**

<b>Particulars</b>	<b>Please enter the details</b>
<b>Name of the organization</b>	Dr Sharad Iyengar, sdiyengar@gmail.com, 02942980075
<b>Website address/ contact details of the CEO/ head of the organization (name, email, phone).</b>	www.arth.in
<b>Links to any videos/ case studies/ reports/ PowerPoint presentation about the organization</b>	
<b>Brief profile of the organization (maximum 300 words)</b>	<p>Action Research &amp; Training for Health (ARTH) is a registered, Indian, non-profit public health organization, established by a group of professionals in Udaipur, Rajasthan in 1997. ARTH's mission is to use research and training initiatives to enable communities to access and manage health care. The organization contributes to improving the health status of underprivileged communities in India, and in Rajasthan in particular. The range of our activities covers three domains -- Reproductive Health, Neonatal and Child Health, and Health Systems and Policy. These are implemented through five operational units, viz. Services, Community Action, Training, Research and Program Support.</p> <p>Since 1997, ARTH has been directly providing primary care, especially reproductive, maternal, neonatal and child health services to a population of 180,000 inhabiting 109 villages and 30 urban slums in two districts of Rajasthan. Three health centers cater to the low-income populations - two are located in interior rural areas and one serves the urban poor (a fourth has been opened recently). Over the last 20 years, ARTH has undertaken numerous health action projects as well as research studies to improve primary health care. We have introduced a copper intra-uterine device (2000) and hormonal device (2016) as alternatives to female sterilization and pioneered 24x7 childbirth services through professionally trained midwives. Innovations to improve access to health care have been described on our website (www.arth.in).</p> <p>Through its Community Action Unit, ARTH has been enabling young women to take control of their fertility through pregnancy</p>



	<p>self-testing and exercising reproductive choice using commodities supplied by community based volunteers. Covering a population of more than half-a- million and 480 villages, the effort to bring family planning to the poorest is now in its second phase of scaling-up, engaging ground level community volunteers (Taruni Sakhis), community mobilizers (Taruni Preraks) and a call-center. In addition to this, ARTH has worked extensively on improving access to safe legal abortion as per India’s Medical Termination of Pregnancy Act.</p> <p>To work in tandem with the governmental agencies in order to bring down maternal and neonatal mortality rates, ARTH has trained more than 600 government senior nursing staff and doctors on maternal, delivery and newborn care. ARTH has introduced the Kangaroo Care technique in field areas, government health facility based education to the mothers and families on newborn care and community based home visits to track the newborns after discharge following childbirth. On a large scale, ARTH introduced Continuous Quality Assurance in 80 health facilities of the Government of Rajasthan, spread across 10 districts. We have also trained visiting delegations on RMNCH issues and hosted a seminar for Members of Parliament to apprise them of priorities in maternal, neonatal and reproductive health.</p> <p>ARTH has carried out research studies and implemented trials in collaboration with Indian Council of Medical Research, World Health Organization and leading universities. These have resulted in a rage of scientific publications and have triggered changed in policies and programmes.</p>
<p><b>Dr. Sharad Iyengar</b> <b>Secretary</b></p>	<p>Dr Sharad Iyengar trained in Pediatrics and Public Health in India. He was involved in research and community interventions for Maternal &amp; Child Health &amp; Family Planning at Postgraduate Institute of Medical Education &amp; Research, Chandigarh in the eighties, then worked for United Nations Population Fund (UNFPA) in India from 1990 to 1998, providing technical assistance on contraception, maternal health, safe abortion and neonatal health care for large Area Development Projects. Since 1997, Dr Iyengar has headed Action Research &amp; Training for Health (ARTH) a not-for-profit health organization based in Rajasthan, north India. ARTH’s work features research, service innovation, community action, training and support to government health programs in three areas – sexual &amp; reproductive health, neonatal &amp; child health, health systems &amp; policy.</p> <p>Dr Iyengar is a member of policy and guidance committees of the Ministry of Health, Government of India, and the</p>

	<p>government of the state (Rajasthan) in which he lives and works. These include the National Maternal Health Technical Resource Group, the Core Committee to amend the abortion law, the National Human Rights Commission &amp; Core Group on Health, and the Advisory Group on Community Action, a national standing committee to promote community action and accountability within health systems. He was member of a Scientific Advisory Group of the Indian Council of Medical Research (2009-13). From 2000 to 2007 Dr Iyengar served as Co-Chair of the Gender &amp; Rights Advisory Panel, and from 2008 to 2013, as member of the Scientific &amp; Technical Advisory Group (STAG), of the WHO Human Reproduction Programme (HRP/ RHR) at Geneva.</p> <p>Dr Iyengar serves as Adjunct Professor at the Sanford School of Public Policy, Duke University, in which capacity he teaches global health.</p>
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## Ameya Life

<i>Particulars</i>	<i>Details</i>
<i>Contact</i>	<p>www.ameyalife.com                      Dr. N. S. D. Prasad Rao                      934625633                      ceo@ameyalife.com</p>
<i>Links</i>	<p><a href="https://www.youtube.com/watch?v=MwxARAEhbU4">https://www.youtube.com/watch?v=MwxARAEhbU4</a></p>
<i>Brief profile of the organization</i>	<p>Ameya Life is a brand of Wellcare Life LLP Inc. (identification no. AAB-1711 on 7th October 2012 at Registrar Government</p>

	<p>of Andhra Pradesh, Ministry of Corporate Affairs Government of India.)</p> <p>The founding members are Dr. N.S.D. Prasad Rao, Dr. N. Pranav and N. Amrutha Rani. At present 20 employees are working with Ameya Life.</p> <p>Ameya Life has impacted 175,000 children in 500+ schools (both government run and privately owned) since the last four years. For every rupee spent by Ameya Life, the SROI (Social Return On Investment) is Rs. 6.36.</p> <p>Ameya Life conducts healthcare education programs to groups of proximate schools. Ameya Life has created health awareness about adolescent health of the girl children and prevention of carcinoma of breast and cervix. Additionally, Ameya Life conducts workshops on first aid in various schools.</p>
<p><b>Dr. N. S. D. Prasad Rao - Founder &amp; CEO</b></p> <p><a href="mailto:ceo@ameyalife.com">ceo@ameyalife.com</a></p>	<ul style="list-style-type: none"> <li>● Over 32 years of experience in the healthcare industry as a healthcare provider, healthcare facility manager and healthcare entrepreneur.</li> <li>● Civil Assistant Surgeon and previously was DGO, Osmania Medical College</li> <li>● M.B.B.S. Kakatiya Medical College.</li> </ul>

### Aravind Eye Care System

<b>Particulars</b>	<b>Please enter the details</b>
<b>Contact</b>	Dr. R. D. Ravindran, Chairman <a href="mailto:rdr@aravind.org">rdr@aravind.org</a>
<b>Links</b>	<ol style="list-style-type: none"> <li>1. <a href="http://www.ted.com/talks/thulasiraj_ravilla_how_low_cost_eye_care_can_be_world_class.html">http://www.ted.com/talks/thulasiraj_ravilla_how_low_cost_eye_care_can_be_world_class.html</a></li> <li>2. <a href="http://www.youtube.com/watch?v=MA5Dzlf7JEE&amp;feature=gv">http://www.youtube.com/watch?v=MA5Dzlf7JEE&amp;feature=gv</a></li> <li>3. <a href="https://www.youtube.com/watch?v=Wfsrg7aait8">https://www.youtube.com/watch?v=Wfsrg7aait8</a></li> </ol>
<b>Brief profile of the organization</b>	Aravind built a sustainable eye care delivery system which actually gave away over 60% of its services free or at a very steeply subsidized rate often taking its services to the doorstep of rural India and yet

	<p>remaining financially very viable. This model grew an eleven-bed eye clinic in an old temple city of Madurai in South India into one of the largest and most productive eye care facilities in the world. Since its inception in 1976 till 2017, Aravind has performed over 6.8 million eye surgeries and handled over 58 million outpatient visits. Each year about 460,000 surgeries are performed and over 4 million outpatient visits are handled. Its patient care network now includes twelve hospitals, six community eye clinics and sixty-six (primary eye care) Vision Centres, all in the State of Tamil Nadu.</p> <p>Aravind followed two broad strategies to govern its activities:</p> <ol style="list-style-type: none"> <li>1. Engaging in direct action: patient care, outreach, research, manufacturing, etc.</li> <li>2. Creating Competition: this very counter-intuitive strategy has proved to be very powerful in moving towards Aravind/s vision of “eliminating needless blindness” and in strengthening the organization. Real competition is being developed through a proactive capacity building process by sharing all the lessons learnt, detailed procedures, systems, forms and software used at Aravind. In most instances donor money is raised through grants to support other eye hospitals to participate in this process. Lions Aravind Institute of Community Ophthalmology (LAICO) has helped replicate best practices in over 350 eye hospitals worldwide through direct hands-on capacity building engagement and many more through training and publications.</li> </ol>
<p><b>Thulasiraj Ravilla</b>  <b>Executive Director, LAICO –</b>  <b>Aravind Eye Care System</b></p>	<p>Mr. Thulasiraj Ravilla has been working in the field of eye care since 1981 at Aravind Eye Care System. He is an active member of the leadership team that established a sustainable, scalable model of service delivery which serves all strata of the society. This has since been studied widely and replicated by eye care providers across the globe. In 1992, he shifted his focus to capacity building, training and consultancy by setting up the Lions Aravind Institute of Community Ophthalmology (LAICO) which by 2017, had worked with over 350 hospitals across the globe.</p> <p>With his expertise in setting up culturally relevant solutions to the problem of avoidable blindness, he has served as an Advisor on several national and international bodies: he was the South East Asia’s Regional Chairman for the International Agency for the Prevention of Blindness (2000-2005) and till recently was the President of Vision 2020 The Right to Sight: India. He has been a Technical Advisor to India’s National Programme for the Control of Blindness and to the World Health Organization.</p>

	Mr. Thulasiraj has been actively involved in several research activities, both clinical and operations research. He has authored/co-authored several articles in peer reviewed publications, book chapters and presented papers in several National and International forums.
<b>Dr. Devendra Tayade Manager- Employee Engagement, Aravind Eye Hospital, Madurai</b>	Dr. Devendra is a Dentist by qualification who got into Healthcare management to pursue his passion. He has been working at Aravind as Manager-Employee Engagement since 2014. Values system based on basic human values has been key to Aravind’s success. Dr. Devendra was part of the team which wrote down Aravind’s value system based on their research. Besides employee engagement initiatives, he is also involved in consultancy to help other organizations identify their value system. Bringing trust and ethics back into healthcare is his larger purpose and believes that this can be done by influencing the content and delivery of medical and management education.

### Arogyamarg Healthcare Diagnostics

<b>Particulars</b>	<b>Please enter the details</b>
<b>Name of the organization</b>	Arogyamarg Healthcare Diagnostics
<b>Website address/ contact details of the CEO/ head of the organization (name, email, phone).</b>	www.arogyamarg.com / A. Rajesh Reddy / rajesh@arogyamarg.com / +91-7093309428
<b>Links to any videos/ case studies/ reports/ PowerPoint presentation about the organization</b>	Arogyamarg- Presentation new.pptx
<b>Brief profile of the organization (maximum 300 words)</b>	A Unique initiative in Preventive Health Care that equips the Semi-Urban and the Rural population in the country with Affordable and Quality diagnostics.
<b>A Rajesh Reddy.</b>	Bachelors from BITS-Pilani and PG in healthcare management from ISB (Indian school of business). Prior to AM, he founded Meditrix, a healthcare company and successfully screened more than a lakh customers in public sector. He also co founded Planandvisualize. He has over 7 years of professional experience.

<p><b>Dr. S. Sudha Murthy</b></p>	<p>With over 18 years of experience at Basavatarakam Indo American cancer hospital as the Chief of Pathology and Lab Medicine, Dr. Sudha is known for accurate diagnosis in cancer. A prolific speaker, an academician she did her MD, DNB (Pathology) from NIMS MDP in lab management from IIM A. She did Advanced Management Programme in Healthcare (AMPH) at ISB and partnered with like minded professionals to extend her diagnostic and management skills for the community and contribute to preventive healthcare.</p>
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### Basic HealthCare Services

<b>Particulars</b>	<b>Please enter the details</b>
<b>Contact</b>	<p>Org website: <a href="http://www.bhs.org.in">www.bhs.org.in</a></p> <p>Dr Pavitra Mohan Co-Founder and Secretary Basic HealthCare Services <a href="mailto:basichealthcaretrust@gmail.com">basichealthcaretrust@gmail.com</a> Ph no: +91 8003696391</p>
<b>Links</b>	<p>Case studies from the field: <a href="http://bhs.org.in/blog/">http://bhs.org.in/blog/</a></p> <p>A story in Hindustan times on our nutrition work: <a href="http://www.hindustantimes.com/jaipur/phulwaris-in-southern-rajasthan-helping-tribals-fight-malnutrition/story-nPNJiwFO0FPOvoz802Y39K.html">http://www.hindustantimes.com/jaipur/phulwaris-in-southern-rajasthan-helping-tribals-fight-malnutrition/story-nPNJiwFO0FPOvoz802Y39K.html</a></p> <p>A story in Hindustan Times on our PHC work (a successful PPP initiative, juxtaposed with a story on poorly functioning PPP elsewhere): <a href="https://www.pressreader.com/india/hindustan-times-st-jaipur/20161005/281582355131684">https://www.pressreader.com/india/hindustan-times-st-jaipur/20161005/281582355131684</a></p> <p>A story on NDTV web-site on our nurses led model: <a href="http://everylifecounts.ndtv.com/nurses-best-bet-provide-healthcare-rural-india-14595">http://everylifecounts.ndtv.com/nurses-best-bet-provide-healthcare-rural-india-14595</a></p>
<b>Brief profile of the organization</b>	<p>Basic HealthCare Services (BHS) is a specialized not for profit organization set up in the year 2012, driven with a vision of high</p>

	<p>quality and low-cost healthcare and nutrition services to the last mile communities, with dignity. BHS, in partnership with Aajeevika Bureau, has designed and set up a unique initiative of AMRIT Clinics that provide round the clock, high quality and affordable healthcare services, to a population of 80,000 living in rural, remote locations.</p> <p>BHS also partners with government to manage a public Primary Health Center (PHC), providing healthcare to an additional 6000 families, most of who are tribal. Recognizing high levels of childhood malnutrition in these areas, BHS has also set-up day care centers (called AMRIT Phulwaris) within the clinic catchment areas to provide nutrition and childcare to children under five years of age.</p> <p>Based on its experience, BHS has developed tools, norms and guidelines to help set up primary health care services in similar remote and rural underserved communities. Our help has been sought by some state governments and some NGOs for setting up Primary Health Care Clinics in similar areas.</p> <p>BHS also shares ground-level evidence and insights to inform policies and programs.</p>
<p><b>Dr Pavitra Mohan</b></p>	<p>Dr Pavitra Mohan graduated in Medicine and Surgery, and following a residency program in Pediatrics, earned a Doctor in Medicine from University of Delhi. He also earned a Masters of Public Health from University of North Carolina at Chapel Hill. He has earlier served as faculty of Paediatrics at Udaipur Medical College, coordinated research and child health programs at ARTH, a not-for-profit organization and worked as a Senior Health Specialist at UNICEF India Country Office. He has worked and contributed extensively to the field of newborn and child health, equity in health care and in Human resources for health in India. For his contribution to the field of neonatal health, he was awarded Fellowship by National Neonatology Forum of India.</p> <p>In 2012, he founded Basic Health Care Services, a not-for-profit organization to promote models of high quality, low cost primary care health services in underserved areas. Since January 2013, he also leads the Health Services portfolio at Aajeevika Bureau, setting up models of primary healthcare for the migrants. He has published in reputed journals on issues related to equity in health care and human resources in healthcare.</p>

**DHAN Foundation**

<b>Particulars</b>	<b>Please enter the details</b>
<b>Contact</b>	Mr. M. P. Vasimalai Executive Director dhanfoundation@dhan.org 0452-2302500/520 www.dhan.org
<b>Links</b>	Video - <a href="https://youtu.be/lbfNqv2TICQ">https://youtu.be/lbfNqv2TICQ</a> Annual report - <a href="http://dhan.org/annualreport.php">http://dhan.org/annualreport.php</a> Presentation - <a href="https://tinyurl.com/y9gggtyx">https://tinyurl.com/y9gggtyx</a>
<b>Brief profile of the organization</b>	<p>Development of Humane Action (DHAN) Foundation, a professional development organization, was initiated on October 2, 1997. It brings highly motivated, educated young women and men to the development sector. They are tasked with making new innovations in development to root out poverty from the country. Till date, the Foundation has worked to make significant changes in the livelihoods of 1.65 million poor households in 14 states across the country through innovative themes and institutions.</p> <p>Major themes are: Kalanjiam Community Banking, Vayalagam Agriculture Development, Coastal Conservation and Livelihood, Rainfed Farming, Development Education, ICT for the Poor, Healthcare, etc.</p> <p>DHAN Foundation's development approach entails a system of inter-linked components. There is a three-way link between thematic focus, creating social capital and mainstream collaboration to promote sustainable development.</p> <p>DHAN Collective: The Foundation and its institutions form the DHAN Collective. The purpose of the DHAN Collective is to nurture and preserve the culture of collegiality, mutuality and solidarity. Shared purpose, core values and resources bind the institutions of DHAN Collective. DHAN as the mothering institution would guide, support and regulate its family institutions on their mission, policies, strategies and values.</p>



<p><b>Mr. M.P. Vasimalai</b>  <b>dhanfoundation@dhan.org</b></p>	<p>M.P. Vasimalai, Founder Executive Director of DHAN Foundation hails from a modest farming family in Madurai district, Tamil Nadu. After obtaining post-graduation in agricultural science, he did his MBA from Indian Institute of Management Ahmedabad (IIMA). His self-exploration in IIMA made him to take the choice of working at the grassroots with the socially and economically disadvantaged communities. Having spent a decade in development work, primarily with Gandhian institutions, he founded DHAN in 1997 with the mission of building professionals for building communities so that the communities can then be enabled to take actions that would help them to come out of poverty. He leads DHAN as an HRD organization to bring highly qualified and socially concerned young professionals to work at the grassroots for making meaningful changes in the lives of the poor families. Today there are about 400 professionals striving hard at the grassroots to bring changes in the lives of the poor. Till date, about 1.65 million poor families in 14 Indian states have been brought out of the clutches of poverty through the work of DHAN. So far, over two lakhs poor families have made a self-declaration that they moved out of poverty. With over three decades of intensive field action, DHAN has evolved Community-led Water Conservation and Agricultural Development, and Community Banking for Women Empowerment as scalable and sustainable models for poverty reduction.</p>
<p><b>Mr. R. Rajapandian</b>  <b>rajapandian@dhan.org</b></p>	<p>Rajapandian is a graduate in agriculture and has a post graduate diploma in Business Administration. He has 19 years of experience in the development sector. He started his career as a project executive in DHAN Foundation and become a strategic member guiding people federations and regions across 14 states in the country. At present he holds the position as the Chief Executive in Sustainable Healthcare Advancement (SUHAM) Trust, the healthcare initiative of DHAN Foundation. The SUHAM Trust is the apex institution that supports and guides various people institutions towards making a positive impact on community health &amp; nutrition through interventions in multiple areas such as safe water &amp; sanitation, community hospitals promotion, etc. He has specialized in community organization, designing development interventions in the fields of microfinance, livelihoods promotion, health, nutrition &amp; sanitation interventions and institutional development. He is part of the strategic team in designing an open-defecation-free block as part of a large project of the State Planning Commission, Tamil Nadu. He has participated and presented papers on microfinance, community health &amp; nutrition as well as on sanitation &amp; safe water in National and International workshops and seminars.</p>

<p><b>Ms. G. Palaneeswari</b>  <b>palaneeswari@dhan.org</b></p>	<p>Palaneeswari is a Team leader at DHAN Foundation. She is an Agriculture Graduate from Tamil Nadu Agriculture University Coimbatore. She is currently a part of the DHAN- SUHAM trust (Health Vertical of DHAN Foundation), coordinating the medical care and diagnostic wings. They consist of Primary &amp; Secondary care hospitals, diagnostic lab and Janaushdhi generic pharmacies. She has over 18 years of experience in development work with DHAN foundation. She was instrumental in the promotion of the first secondary care hospital of DHAN foundation at Theni district in Tamilnadu. She is also instrumental in promotion of Primary, secondary care hospitals and Jan aushadhi pharmacies in various people institutions of DHAN foundation. She was instrumental in promoting organisations owned and managed by women. She has conducted training programmes and capacity building events for Bank officials, government officials, leaders and the field staff of community organizations. She took part in the implementation of community health programme. She was the coordinator for DISHA project of DHAN with Philips and conducted camps at different villages of Theni District.</p>
<p><b>Mr. Vasanth Kumar</b></p>	<p>Mr. Vasanth Kumar is a PG in Agriculture science with specialization in Sericulture from Banglaore university, he has over one and half decade experience in development work and he currently anchors Kalanjiam Community Banking Program in DHAN Foundation. He has attended/participated in workshops like financial management techniques, NGO bankers interface on micro apprentices development, gender in human resource development and reproductive and child health project. He has undergone some studies like member, group and cluster level savings and lending policies developed and imbibed, analyzing the need for products and developed loans products like education, electricity, housing, toilet construction and land leasing with appropriate policies. Presently working as the Regional Co-ordinator, Tumkur district of Karmnataka coordinating six Kalanjiam Federations covering twenty eight thousand families and two Vayalagam federations covering four thousand families. Major roles like guiding the human resource for regular activities, monitoring financial aspects, implementing development activities, conducting policies and review workshops, analyzing financial data of federations and sharing with central office.</p>

**Doctors for Seva**

<b>Particulars</b>	<b>Details</b>
<b>Contact</b>	Dr Santhosh Kumar Kraleti, Senior Advisor, Doctors for Seva. Email: drsanbharadwaj@gmail.com, Phone: 8977788350 www.doctorsforseva.youthforseva.org
<b>Brief profile of the organization</b>	<p>Doctors for Seva (DFS) is a group of medical professionals volunteering to increase accessibility and affordability of healthcare while improving the quality of care at public health facilities. DFS believes in the concept of community service and taking healthcare to those communities that have limited access to healthcare. DFS is currently engaged in improving health of school children, adolescent health education and awareness programs, blindness control programs and enhancing maternal and newborn health. DFS partnered with the various State Governments to give technical and implementation support in the below mentioned projects:</p> <p><b>Dhaatri Comprehensive Lactation Management Center (Dhaatri):</b> DFS with financial support from various corporates took up a first of its kind initiative to curtail the incidence of newborn deaths in the Telangana and Andhra Pradesh. Dhaatri's vision is to enable all the mothers to provide their newborns with early and exclusive breast feeding.</p> <p>Dhaatri's approach:</p> <ul style="list-style-type: none"> <li>● Improving the breastfeeding rate (which is a mere 47% currently) by increasing community awareness about breastfeeding.</li> <li>● Set up Comprehensive Lactation Management Centers for addressing breastfeeding problems and state of the art breast milk banking facilities.</li> </ul> <p>DFS partnered with corporates to seek volunteering support from the employees of these corporates and with the Government of Telangana for MAA (Mothers Absolute Affection) program, which focuses on promoting breastfeeding.</p> <p><b>Rashtriya Kishor Swasthya Karyakram:</b> DFS has thus far conducted workshops on adolescent health and education with focus on menstrual hygiene, prevention of drug abuse and health education in the districts of Visakhapatnam and Vizianagaram.</p> <p><b>Corneal Andhathv Mukh Bharat Abhiyan(CAMBA):</b> CAMBA aims at achieving blindness-free villages by identifying all types of blindness at the grass root level with an approach of community</p>

	<p>screening and active follow up and referral for appropriate intervention. DFS partnered with the Governments, Public and Private Hospitals and NGOs in implementation of CAMBA. DFS provides strategic, technical and implementation support for CAMBA.</p>
<p><b><i>Dr. Santosh Kumar Kraleti</i></b>  <b><i>drsanbharadwaj@gmail.com</i></b></p>	<p>Dr. Santosh is Senior Health Advisor to Doctors for Seva and Founder and Executive Director, Dhaatri Mothers Milk Bank. He is the National Program Manager for CAMBA and an advisor to the National Health Assurance Mission and National Program on Control of Blindness.</p> <p>He has vast experience of working with social healthcare organizations, Government, and International Not for Profit Organizations (NPOs).</p> <p>He previously worked with ACCESS Health International as a quality improvement expert and as a healthcare financing expert for two projects, viz., Safe Care Saving Lives (SCSL) and Health Financing Support Program. His areas of expertise in public health are universal health coverage and healthcare costing. He published a number of articles on universal health coverage and healthcare costing. He has travelled to more than 10 countries and has co-authored a book on Healthcare Costing that was launched by WHO at Geneva. Dr. Santhosh is a trained healthcare improvement advisor and healthcare financing and health insurance expert.</p>

**Fernandez Hospital**

<b>Particulars</b>	<b>Details</b>
<b>Contact</b>	<p>www.fernandezhospital.com            Dr. Evita Fernandez FRCOG            evita@fernandezhospital.com            9848050403</p>
<b>Brief profile of the organization</b>	<p>Fernandez Hospital began as a small maternity clinic with two beds in 1948, progressing into a full-fledged hospital for women and the newborn. With a reputation built over seven decades, the hospital network presently comprises five strategic locations in Hyderabad, all focusing on efficient, reliable and personalized healthcare for women. Today it is recognized as a tertiary referral perinatal center with 8000 deliveries annually.</p> <p>The backbone of its medical care involves strict commitment to guidelines based on evidence. Fernandez Hospital is essentially a protocol-led practice with multidisciplinary teams working together towards the common goal of patient safety. Regular medical audits and a robust clinical risk management program help clinicians implement changes where required. The electronic medical record system facilitates easy access to vital information across the three hospital units and two outpatient units.</p> <p><b>Academic Activities:</b>            Fernandez Hospital has been accredited for postgraduate training and post-doctoral fellowships by the National Board of Examinations, in the fields of OBGY (Obstetrics and Gynecology) and Neonatology.</p> <p><b>Clinical Research</b>            The hospital's Institutional Review Board (IRB) was set up in 2006 to foster research in its areas of expertise. The hospital has had 205 publications till date, comprising those from the Neonatology Department (136 publications) Obstetrics &amp; Gynecology (69 publications). The Neonatology Department has a sound track-record of clinical research, which has positively impacted its care-giving and influenced policy decisions on a national level.</p> <p><b>Community Outreach</b>            Fernandez Hospital's priorities include providing treatment, without compromise to a wider section of society – an equitable service, irrespective of socio-economic status of the patients. The hospital</p>

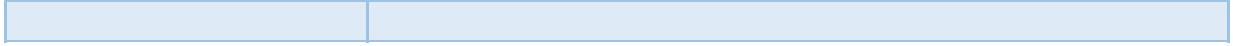
	<p>works in partnership with NGOs to serve women below the poverty line. In 2011, Fernandez Hospital launched an in-house Professional Midwifery Education and Training Program (PMET) with a view to offer woman-centered care and reduce unnecessary interventions, including caesarean sections. This led to its campaign PROMISE (<b>PRO</b>fessional <b>MID</b>wifery <b>SE</b>rVICES) which embraces 4 objectives:</p> <ol style="list-style-type: none"> <li>1. Making pregnancy safe</li> <li>2. Humanizing birthing</li> <li>3. Training a workforce</li> <li>4. Promoting midwifery</li> </ol> <p><b>Public-Private Partnership with Govt. of Telangana</b>          In November 2017, the Government of Telangana, with UNICEF as the facilitator, initiated a PPP. Fernandez Hospital was given the responsibility of training 30 nurses, over 18-months, into professional midwives. The objective is to have competent, highly skilled healthcare professionals, to help make pregnancy safe, reduce caesarean sections and ensure natural maternity care (to the extent possible), a basic human right for every woman.</p>
<p><b>Dr. Tejaswini Basavaraj K</b>  <i>drtejaswini.k@fernandezhospital.com</i></p>	<p>Dr. Tejaswini is a qualified doctor in the medical field having done her MBBS from MRMC Gulbarga - Karnataka and MHM from Osmania University Hyderabad, Andhra Pradesh. Her experience covers a total of 17 years, clinical and administrative. She started her career in administration as a trainee in Wockhardt Hospital and joined Care Hospital Hyderabad as Asst Hospital Administrator, where she later held the position of AGM (Operations) and was subsequently promoted as DGM (Operations). Since the last 5 years she has been associated with Fernandez Hospital Foundation as the Administrator taking care of their High Risk In-Patient Unit in Hyderabad which is specially for women and child. With her varied experience she has been instrumental in implementing new processes in administrative areas which have helped the hospital grow and reach out to more patients thus increasing customer satisfaction and adding value to this specialized field.</p>

### Global Hospital & Research Centre

<i>Particulars</i>	<i>Please enter the details</i>
<b>Contact</b>	www.ghrc-abu.com Dr Partap Midha / midhapartap@gmail.com / 9414153717
<b>Links</b>	<a href="https://www.youtube.com/watch?v=JA1VMtY_vbc">https://www.youtube.com/watch?v=JA1VMtY_vbc</a> <a href="https://www.youtube.com/watch?v=KsnZq-cPZSo">https://www.youtube.com/watch?v=KsnZq-cPZSo</a> <a href="https://www.facebook.com/GlobalHospitalandResearchCentre/">https://www.facebook.com/GlobalHospitalandResearchCentre/</a> <a href="https://www.facebook.com/GHTC.IN/">https://www.facebook.com/GHTC.IN/</a>

<p><b>Brief profile of the organization</b></p>	<p>J Watumull Global Hospital &amp; Research Centre is a flagship unit of GHRC trust, a not for profit hospital situated in Mt Abu. Founded in 1991, the hospital stands out for offering modern medicine alongside complementary medicine systems. It runs extensive community outreach programmes in south west Rajasthan and north Gujarat.</p> <p>Global Hospital is the only hospital in the district offering multi-disciplinary consultations with the option of well appointed private rooms, general ward, and day care centre for hospital admissions. A well equipped Intensive Care Unit, three operating rooms, pathology laboratory, imaging department, Dialysis unit and blood bank complete the range of hospital facilities.</p> <p>So far, the hospital has collaborated mostly with NGOs and government agencies for the implementation of community projects for the welfare of tuberculosis patients, cleft lip and palate afflicted persons, cataract afflicted persons, juveniles with health ailments, dialysis patients, etc. Sponsorships also help us free and nominally priced treatment to poor and less affording patients. The Smile Train, Government of India, Government of Rajasthan, GiveIndia, Rotary Clubs of Mt Abu and Abu Road, Global Harmony Foundation, are a few of our partners.</p> <p>Global Hospital also runs extensive community outreach programmes for tribal people and village folk living in district Sirohi and the adjacent districts in Rajasthan and Gujarat. Mobile health clinics offer free doorstep medical consultation and medication to a total of 77 villages with beneficiaries of approximately 150,000 villagers. In Nutritional programme - Everyday students of public schools in 17 villages are served a milk-based snack and fruit during school hours</p> <p>We are working continuously to provide better healthcare for all irrespective of socioeconomic status under able guidance of our Director Dr Partap Midha for the past 27years.</p>
<p><b>Dr Roja Tumma, MBBS, MDRD, EDiR, FRCR Consultant Radiologist Deputy Director of GHRC and its units</b></p>	<p>Dr. Thumma has worked as Consultant Radiologist for 16yrs, mainly at Hyderabad. Recently she graduated from ISB in Advanced Healthcare Management programme. Presently she is focusing mainly at developing NeuroCardiac facilities at one of their units, RMM Global Hospital trauma centre, located at Abu road, Sirohi. Being a Brahmakumari for last 6yrs, she joined the organization 1 year ago.</p>





**Kauvery Hospital**

<b>Particulars</b>	<b>Please enter the details</b>
<b>Contact</b>	<p>www.kauveryhospital.com            Dr. S. Chandrakumar            Founder, MD &amp; CEO            drchandrakumar@kauveryhealthcare.com            9443163322</p>
<b>Links</b>	
<b>Brief profile of the organization</b>	<p>Kauvery group of hospitals founded by Dr. S. Chandrakumar &amp; Dr. S. Manivannan (First generation doctors) with 30 beds in 1999 -2000 at Trichy.</p> <p>Today, Kauvery hospital has expanded from a single location hospital into a chain of multi-specialty hospitals across key healthcare pockets of tier 1 &amp; tier 2 cities in TN with the bed capacity of 1200 beds and going strong towards 3000 beds in the next three to four years.</p> <p>The philosophy of Kauvery is to make great healthcare affordable and to become the most respected and trusted healthcare provider in India.</p> <p>Our Key Specialities: Comprehensive Cardiac Care, Gastroenterology, Neurology, Kidney Care, Comprehensive Cancer Care, Advanced orthopedics &amp; Spine care, vascular surgery, Plastic surgery, Trauma &amp; Critical care, Mother &amp; Child Care.</p> <p>Kauvery Hospital is an approved multi organ transplant center. Besides establishing our expertise in kidney transplants, we have recently started liver, lung, Pancreas &amp; Heart transplants program. In addition, Kauvery hospital is an approved centre for PG degree courses (DNB) in Orthopedics, General Medicine, General Surgery and Pediatrics.</p>
<b>Dr. S.VijayBaskaran Executive Director</b>	<p>Dr. Vijay Baskaran is a Doctorate in Agronomy (Agriculture) and has done a double Post Graduate Diploma in Business &amp; Hospital Administration.</p> <p>In his role as Executive Director he has brought in established policies and protocols of healthcare industry. Got NABH accreditation, implementation of 5S, Lean Management Almost 80% growth in business volume (YOY) and has taken an active role at the group level in quality and business development.</p> <p>He was also the scientist in charge for the world bank funded TN government project of Irrigated Agriculture Modernization of Pennaiyar river basin for Krishnagiri District, India 2007-2015. National Consultant for MANAGE (National Institute for Agricultural Extension Management), Hyderabad, India on Extension Reforms (2006-2013). He has numerous published works to his credit.</p>
<b>JPJ Bindhu Executive Secretary to MD</b>	

	<p>JPJ Bindhu is a qualified Social worker with 17 years of experience, in the field of Child Welfare, Education, Health, NGO Consultancy services, Trainings, Community Development and Project Management.</p> <p>Previously, JPJ Bindhu has worked with Institutions like Bharathidasan University, Trichy, Rose Engineering College, Madurai, and Karnataka State Open University as lecturer. Later stepped into Community development and worked with various NGOs like The Catholic Health Association of India (CHAI), Hyderabad, Tiruchirappalli Multipurpose Social Service Society (TMSSS), Sisters of Chavnad – Society for Education and Development (SOC – SEAD). She has been involved in Women Commission activities, Youth welfare and Student counseling for the past ten years. She is also associated with NGOs across Tamil Nadu as a Consultant, instrumental in guiding them for Project proposals, Planning, and Evaluation of the Socio – Economic development projects. She has presented and published various research reports /articles on Social issues in the social welfare journals.</p>
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**L V Prasad Eye Institute**

<b>Particulars</b>	<b>Details</b>
<b>Contact</b>	<a href="http://www.lvpei.org">www.lvpei.org</a> Dr. G N Rao, Chairman <a href="mailto:gnrao@lvpei.org">gnrao@lvpei.org</a> +91 40 30612609
<b>Links</b>	<a href="http://www.lvpei.org">www.lvpei.org</a> <a href="https://www.youtube.com/watch?v=g3g1YcIMaFs&amp;t=27s">https://www.youtube.com/watch?v=g3g1YcIMaFs&amp;t=27s</a>
<b>Brief profile of the organization</b>	<p>Established in 1987, L V Prasad Eye Institute (LVPEI) is a comprehensive eye health facility with its main campus located in Hyderabad, India. A World Health Organization Collaborating Centre for Prevention of Blindness, the Institute offers comprehensive patient care, sight enhancement and rehabilitation services and high-impact rural eye health programs. It also pursues cutting-edge research and offers training in human resources for all levels of ophthalmic personnel.</p> <p>LVPEI focuses on economically disadvantaged groups in rural and urban geographies and extends its services to them through its network of satellite clinics and rural affiliates. The LVPEI network comprises a 'Centre of Excellence' in Hyderabad, 3 tertiary centres respectively in Bhubaneswar, Visakhapatnam and Vijayawada, 17 secondary and 171 primary care centres that cover the remotest rural areas in the four states of Telangana, Andhra Pradesh, Odisha and Karnataka.</p> <p>The Institute's innovative and comprehensive approach to community eye health, the LVPEI Eye Health Pyramid, has been adopted as a model by the Government of India and by other developing countries.</p> <p>LVPEI is a World Health Organization (WHO) Collaborating Centre for Prevention of Blindness and a Global Resource Center for VISION 2020: The Right to Sight initiative. The Institute is managed by two not-for-profit trusts: the Hyderabad Eye Institute (HEI) and the Hyderabad Eye Research Foundation (HERF). HEI is registered under the Indian Trusts Act and HERF is registered under the Societies Act. The Hyderabad Eye Institute oversees the activities of the eye hospital, while the Hyderabad Eye Research Foundation is in-charge of all research programs pursued at LVPEI.</p> <p>Equipped with cutting-edge technology and spearheaded by distinguished professionals in the field of Eye care, LVPEI's vision is to provide equitable and efficient eye care to all sections of society. Through three decades since its existence, LVPEI has served over 23.8 million patients, with more than half the number of patients receiving services free of cost, regardless of the service complexity.</p>
<b>Dr. G N Rao</b>  <b><a href="mailto:gnrao@lvpei.org">gnrao@lvpei.org</a></b>	<p>Dr. Gullapalli N. Rao founded the L. V. Prasad Eye Institute in 1987, after a successful career in the United States as an academic ophthalmologist. Dr. Rao received his basic medical education in Guntur, Andhra Pradesh, and completed his postgraduate residency training in ophthalmology at the All India Institute for Medical</p>

	<p>Sciences, New Delhi. He went to the United States in 1974, where he was trained first at Tufts University School of Medicine in Boston, and later at the University of Rochester School of Medicine, where he continued as clinical faculty until his return to India in 1986. His areas of specialization include diseases of the cornea, eye banking, corneal transplantation, community eye health, eye care policy and planning. He has published nearly 300 papers in national and international journals, and has contributed several book chapters, in addition to serving on the Editorial Boards of several journals. He was a visiting Professor at several Universities in the USA, Europe, Australia and Asia and delivered many named lectures around the world. Dr. Rao has been honoured with several international and national awards in recognition of his services to eye care and public health. He also holds several board and leadership positions in prominent national and international organizations. He was recently inducted into the Ophthalmology Hall of Fame, USA. Dr. Rao was also honoured with a Padma Shri in 2002.</p>
<p><b>Dr. G Chandra Sekhar</b>  <i>gcs@lvpei.org</i></p>	<p>G Chandra Sekhar, has been associated with LVPEI since its inception in 1987 and is currently the Vice-Chair, LVPEI and the Director of Kallam Anji Reddy Campus, Hyderabad. GC (or GCS), as he is popularly known is an astute clinician and a passionate teacher. As recognition of his contributions as the Director of Educations at LVPEI, “G Chandra Sekhar Chair of Director of Education” was created in 2003.</p> <p>GC was the head of Glaucoma Service till recently and has trained over 43 Glaucoma Fellows, including 7 international Fellows. He has published over 100 papers in national and international peer-reviewed journals and has been a reviewer for several Ophthalmology journals. He holds the position of clinical Professor at the University of Rochester and has been a visiting professor at University of California, San Diego, USA. GC has served as the President of the Glaucoma Society of India (2005-06) and is a member of the Glaucoma Research Society with its membership limited to 100. He has served on the Clinical Guidelines Committee of International Council of Ophthalmology (ICO) and the Membership Committee of Glaucoma Research Society. He is currently on the board of the World Glaucoma Association.</p>
<p><b>Anshu Bhargava</b>  <i>anshu@lvpei.org</i></p>	<p>Currently a Consultant (Quality, Process &amp; Training), at LV Prasad Eye Institute, Hyderabad, Anshu has more than 16 years of administrative, academic and consulting experience in the hospital industry across various reputed corporate and private healthcare organizations in the country.</p> <p>Specific to the Healthcare industry, she has practical administrative experience and insights in areas spanning, Strategic Management, Human Resource Development, Hospital Services Planning &amp; Implementation, Quality Systems Management, Customer Relations, Corporate Health Insurance, Management Education, Research, Training &amp; Development and Medical Administration.</p>

	<p>A Postgraduate Gold Medalist in Hospital Administration from the Apollo Institute of Hospital Administration, Hyderabad, she is a Life Member of the Indian Red Cross Society (IRCS), AP, State Branch, Hyderabad; Life Member of the Association of Health &amp; Hospital Administrators (AHHA) &amp; an Associate Life Member of the Academy of Hospital Administration [AHA], New Delhi, since April, 2005; she had been a Member of the CII – AP Healthcare Panel consecutively for about 2 years and has won accolades on presenting papers as a Speaker in National Seminars &amp; Conferences.</p>
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### Medium Healthcare Consulting

<i>Particulars</i>	<i>Please enter the details</i>
<b>Contact</b>	Mr. Ratan Jalan Founder & Principal Consultant
<b>Links</b>	<a href="http://mediumhealthcare.com">mediumhealthcare.com</a>
<b>Brief profile of the organization (maximum 300 words)</b>	<p>We are a leading healthcare consulting firm relentlessly focused on delivering tangible results for our clients. Our services include Business Model Innovation, Market Research &amp; Consumer Insights, Brand Strategy &amp; Identity, Marketing &amp; Sales and Patient Experience.</p> <p>Our clients have ranged from top corporate hospital chains and single specialty hospitals to primary care clinics and medical equipment manufacturers &amp; pharmaceutical companies. Founded by Mr Ratan Jalan, an IIT and HBS alumnus with almost 40 years' experience in varied industries, today Medium boasts of a</p>

	<p>diversified team of professionals with rich experience across industries and functions.</p>
<p><b>Mr. Ratan Jalan,</b> <b><a href="mailto:ratan.jalan@med-ium.com">ratan.jalan@med-ium.com</a></b></p>	<p>Ratan is widely regarded as a rare thought-leader in the healthcare industry. It was a strong urge to make a difference in healthcare that led him to set up Medium Healthcare Consulting. At Medium, Ratan plays a pivotal role in shaping its philosophy with particular thrust on innovation, execution and patient-centricity. He is personally involved in each of its engagements, often setting up near-impossible internal benchmarks. His thought-provoking writings and talks on a wide variety of subjects continue to inspire many in the field of healthcare.</p> <p>Earlier, Ratan was the CEO of Apollo Health and Lifestyle Limited, part of the Apollo Hospitals Group, for almost a decade. He created some of the most successful and innovative healthcare formats in the country such as a nationwide network of The Apollo Clinic and The Cradle, a chain of South Asia’s first boutique birthing centres. He also led the strategic marketing initiatives and international projects for the Apollo group. He has over four decades of experience across diverse industries and functional responsibilities. He started his professional career in the information technology industry with HCL and then moved to advertising at Lintas (now Lowe). During his ten years there, he worked on creating leading Indian and international brands. He was inducted into the Hall of Fame at the 2008 Franchise Awards for the success of The Apollo Clinic initiative. He is also a frequent speaker at leading management institutes such as Indian School of Business, IIMs, FMS, TISS, XLRI, IHMR and various industry forums such as, CII, FICCI, ASSOCHAM, AIIMA and World Economic Forum. He was one of the few panelists invited from India to speak at the Harvard Business School Global Centennial Summit.</p> <p>He is an alumnus of IIT Kharagpur and Harvard Business School.</p>

**MOHAN Foundation**

<b>Particulars</b>	<b>Please enter the details</b>
<i>Name of the organization</i>	MOHAN Foundation
<i>Website address/ contact details of the CEO/ head of the organization (name, email, phone).</i>	www.mohanfoundation.org
<i>Links to any videos/ case studies/ reports/ PowerPoint presentation about the organization</i>	www.mohanfoundation.org
<i>Brief profile of the organization (maximum 300 words)</i>	MOHAN Foundation is a not-for-profit, non-governmental organization started to promote organ donation in 1997 in Chennai by philanthropists and medical professionals led by Dr. Sunil Shroff. It is a registered NGO with Income Tax exemption under Section 80G and 35AC and has offices in Chennai, Hyderabad, Delhi-NCR, Chandigarh, Nagpur, Jaipur, Mumbai and USA. MOHAN Foundation was started by a group of like-minded and concerned medical and non-medical professionals committed to increasing the reach of the Transplantation of Human Organs Act. The Government of India passed this act in 1994 to broaden the concept of organ donation and stop



	commercial dealings in organs, especially kidneys. It is now possible to not only donate one's eyes, but also other vital organs like the heart, lungs, liver, pancreas and kidneys.
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**NanoHealth**

<b>Particulars</b>	<b>Details</b>
<b>Contact</b>	<p><a href="http://www.nanohealth.in">www.nanohealth.in</a>            Manish Ranjan, Co-founder, CEO            Manish.ranjan@nanohealth.in            Phone no.: +91 9000790832</p>
<b>Links</b>	<p>Corporate Video:  <a href="https://www.youtube.com/watch?v=6_CYG1Xda5A&amp;t=3s">https://www.youtube.com/watch?v=6_CYG1Xda5A&amp;t=3s</a>            Report on NanoHealth Partnership with Government of Telangana in Karimnagar  <a href="https://s3-ap-southeast-1.amazonaws.com/nanohealth-images/Website-Images/Files/Karimnagar+Report+Final.PDF">https://s3-ap-southeast-1.amazonaws.com/nanohealth-images/Website-Images/Files/Karimnagar+Report+Final.PDF</a></p>
<b>Brief profile of the organization</b>	<p>NanoHealth has pioneered an award-winning chronic disease management solution that is a unique combination of technology and health coaching to manage conditions like Diabetes, Hypertension, Cholesterol, Thyroid and many more at the door step of the patient. It is a one-stop solution for users with chronic health conditions. The human touch through health coaching provides an important support for individuals in making lifestyle, behavioural and clinical changes to improve their quality of life. NanoHealth is leading the transformation of Indian healthcare systems from reactive and fragmented healthcare environment to a proactive and continuous system where the user is at the heart of the healthcare ecosystem. NanoHealth is the winner of the prestigious Hult Prize in 2014. Since its inception, it has touched over 70,000 lives across communities and corporates, bringing deep impact in improving the health and quality of life of the individuals it serves.</p>
<p><b>Mr. Manish Ranjan</b>   <b>Manish.ranjan@nanohealth.in</b></p>	<p>Manish Ranjan is the co-founder and CEO of NanoHealth, an organisation dedicated to providing proactive and continuous care solutions for managing chronic conditions. NanoHealth won the prestigious Hult Prize in 2014. NanoHealth has developed an end-to-end care management solution that allows for seamless care coordination across users and providers to ensure better care.</p> <p>Manish founded NanoHealth while he was pursuing his MBA from Indian School of Business (ISB), where he was awarded the Torch Bearer title for outstanding leadership. Prior to his MBA, he worked as a consultant with a leading supply chain firm, i2 Technologies (presently JDA), where he designed business processes aimed at driving efficiency and profitability for large multinational firms. Manish is an engineering graduate from IIT Bombay.</p>

**Narayana Health**

<i>Particulars</i>	<i>Please enter the details</i>
<i>Contact</i>	www.narayanahealth.org Mr. Joseph Pasangha, Chief Operating Officer joseph.pasangha@nhhospitals.org

	9538388388
<b>Links</b>	<a href="https://hbr.org/2013/11/delivering-world-class-health-care-affordably">https://hbr.org/2013/11/delivering-world-class-health-care-affordably</a>
<b>Brief profile of the organization</b>	<p>Narayana Health is headquartered in Bengaluru, India, and operates a network of hospitals across the country, with a particularly strong presence in the southern state of Karnataka and eastern India, as well as an emerging presence in northern, western and central India. Our first facility was established in Bengaluru with approximately 225 operational beds and we have since grown to 25 hospitals, 7 heart centres and a network of primary care facilities across India and an international hospital in the Cayman Islands. The group now features over 5,800 operational beds through a combination of greenfield projects and acquisitions. We believe that the "Narayana Health" brand is strongly associated with our mission to deliver high-quality, affordable healthcare services to the broader population by leveraging our economies of scale, skilled doctors, and an efficient business model.</p> <p>In aggregate, our centres provide advanced levels of care in over 30 specialties, including Cardiology and Cardiac Surgery, Cancer Care, Neurology and Neurosurgery, Orthopaedics, Nephrology and Urology, and Gastroenterology.</p>
<b>Dr. Thimappa Hedge</b>	<p>Dr Thimappa Hegde is the Director of the Narayana Institute of Neurosciences.</p> <p>After training in Neurosurgery at the prestigious National Institute of Mental Health and Neurosciences (NIMHANS), Bangalore, he served as the faculty of NIMHANS and rose to the position of Additional Professor of Neurosurgery. He worked in NIMHANS for over 20 years during which he was instrumental in initiating Stereotactic and Functional Neurosurgery. He also did a fellowship in skull base surgery in Washington D.C.</p> <p>Dr. Hegde has performed several thousand Neurosurgical procedures. He has authored 30 scientific publications in leading journals and has contributed chapters to a book on the history of neurosciences. Recognized by the Lions Club of Bangalore as an 'Outstanding Citizen', he visited USA and Canada on a special exchange program from the Rotary International. He was invited by the Vatican to speak at an International Meeting at the Vatican City and had a special audience with the POPE - His Holiness John Paul II.</p>

	Dr. Hegde's interests include Stereotactic and Functional surgery, Spinal surgery and fusions, Neurotrauma, Neuro-endoscopy and Neuro-oncology.
<b>Dr. Kiran M</b>	Dr Kiran M is Senior Consultant and Head of Neurosurgery department at Narayana Health City, Hosur Road, Bangalore. He has over 12 years of experience in Neurosurgery. Previously he worked with reputed institutions such as NIMHANS and as Associate Professor at Amrita Institute of Medical Sciences. He has special interest and expertise in Skull Base and spine surgery and has shared this all over world through conferences, Publications and mentoring programs. He also has fostered interdepartmental and team approaches by collaborating with other related specialists and hosted international skull base conference in 2015 in Bangalore. He also has special interest in health outreach initiatives in places which are not sub-served like Middle East and African countries. He along with his institute has conducted health camps in remote places such as Iraq, Nigeria, Morocco, and Zambia and also has participated in meetings with Governmental, NGO and other Health care givers for enhancing patient care in these countries through mutual collaboration. His department also has visiting fellowships and observership for doctors from less served counties and areas. He is also certified Internal Counselor- NABH, Quality council of India. Strongly believing man is a spiritual being first he is keenly working on holistic approach to patients as well as to life.

### PEOPLE TREE Hospitals

<b>Particulars</b>	<b>Please enter the details</b>
<b>Contact</b>	www.peopletreehospitals.com Dr. Chandrasekar Chikkamuniyappa drcsr@peopletreehospitals.com 9900583344
<b>Links</b>	<a href="https://youtu.be/nMEgscHORiM">https://youtu.be/nMEgscHORiM</a> <a href="https://youtu.be/Xeyk9OczMB0">https://youtu.be/Xeyk9OczMB0</a> <a href="https://youtu.be/iCgOtquUkZs">https://youtu.be/iCgOtquUkZs</a>
<b>Brief profile of the organization</b>	PEOPLE TREE Hospitals is the Dream initiative of a group of specialized and experienced Doctor Friends, trained from some of

	<p>the best hospitals in the world. They believe that quality healthcare must become the birth right of everyone. Recognized as India’s most promising &amp; valuable emerging hospital within a year of its inception, PEOPLE TREE Hospitals group has lived up to this expectation by establishing 3 Multi-super specialty and a unique state of the art super specialty psychiatric hospital within three years of inception; having over 400+ total operational beds</p> <p>PEOPLE TREE Hospitals with its Flagship hospital, PEOPLE TREE Hospitals at Yeshwanthpur, soon became the preferred health care destination for all the localites and within a year of inception was awarded India’s most promising and valuable hospital by Pharma Leaders 2014. Further the hospital has been given the status of one of India’s 25 Best Hospitals by CEO Insights 2018. PEOPLE TREE Hospitals at Yeshwantpur is a tertiary care hospital that excels in its flag ship services- Orthopaedics, Paediatrics Women’s Health; Internal Medicine and Adult Intensive Care; Neurosciences; Head &amp; Neck Research Institute; Accident &amp; Emergency; Gastroenterology and Urology services.</p> <p>In the second year the hospital expanded with the birth of Raghavendra PEOPLE TREE Hospitals; a secondary care centre serving as the first super specialty hospital for the region of Dasarahalli; Peenya; Jalahalli and beyond.</p> <p>PEOPLE TREE Maarga, State of the Art exclusive psychiatry In-patient hospital with 80 beds caters to the diverse and complex conditions of the mind.</p> <p>PEOPLE TREE Hospitals @ Meenakshi is the fourth branch of PEOPLE TREE Hospitals located at the busy hub of Hanumanthnagar. This 100 bed hospital is well known for its Intensive Care specialties.</p> <p>PEOPLE TREE stands out for its commitment to serve in every possible way. PEOPLE TREE Foundation the charity wing of the hospital funds several surgeries and complex treatments for deserving patients completely free or at subsidized cost. In this regard within the first 2 years 100 complex surgeries were done free of cost in the PEOPLE TOUCH Program. Subsequently, 300 such surgeries through PEOPLE TOUCH 2 program. The hospital has received lot of media and public recognition and is ever grateful to its patients for beginning this paradigm change in health care!</p>
<p><b>Dr Chandrasekar Chikkamuniyappa</b></p>	<p>Dr Chandrasekar Chikkamuniyappa is the Soul &amp; Brain behind the idea and concept of PEOPLE TREE Hospitals. Inspiring people to take on the plausibly impossible journey to Touch, Move &amp; Inspire a billion People, he has led from the front, co-creating PEOPLE TREE Hospitals to fulfill its infinite vision and providing a platform for all the doctors, nurses and staff to excel in their fields &amp; express their potential. He is also instrumental in creating Musculo-Skeletal Research Institute of excellence.</p>

	<p>An expert Orthopedic Surgeon, Dr Chandrasekar specializes in cutting edge joint replacement surgeries including computer assisted and minimally invasive hip and knee surgeries. He has to his credit, The Adult Reconstructive Fellowship from the Ranawat Orthopedic Center at the Hospital for Special Surgery, New York USA. He also runs a Joint replacement Fellowship for young Orthopaedic Surgeons at PEOPLE TREE Hospitals. He was formerly the Director of the Institute of Orthopedics at BGS Global Hospitals</p> <p>Dr Chandrasekar was instrumental in starting the PEOPLE TREE Foundation, the charitable wing of PEOPLE TREE Hospitals. The foundation not only aims to empower people, by providing services spanning the fields of Health, Education and Health Education, but also striving hard to dis-engage quality healthcare from affluence.</p> <p>Award and Recognitions:          'India's Most Promising Orthopaedic Surgeon 2014'          (Pharmaleaders Business Leadership Awards, 2014)          Aryabhata International Award in 2008</p>
<p><b>Dr. Jothi Neeraja S</b></p>	<p>Dr. Jothi Neeraja is a Senior Consultant Obstetrician and Gynecologist at People Tree Hospitals, Yeshwanthpur, Bangalore. She also practices Infertility and is a dynamic and passionate Obstetrician. She has worked as a Consultant Gynecologist at various other hospitals including K.R. Hospital, D.G. Hospital, Maharaja Agrasen Hospital, Vinayaka poly clinic and Sagar clinic in Bangalore and outside.</p> <p>Having more than 20 years of experience in the field, Dr. Jothi has worked under various posts. She has worked as a registrar in Apollo Hospital, Chennai and as a Civil Assistant Surgeon in District Head Quarters Hospital, Kadapa, A.P. She was also the Consultant Obstetrician Gynecologist and Infertility specialist and also the Managing Director of Abhishek Kidney and Maternity Hospital, Kadapa. She has also served as a visiting consultant in many hospitals in Bangalore like Sagar Hospital, Deepak Hospital. She graduated from Thanjavur Medical College, Tamil Nadu. She completed her D.G.O from Davangere. She has also done a certificate course in Ultrasound. Dr. Jothi is a member of many reputed organizations like K.M.C, I.M.A , and the FOGSI</p>
<p><b>Dr. Nagendra Swamy S.C</b></p>	<p>Advisor of Manipal Health Enterprises, which manages 16 Hospitals located in 6 states with 5000 beds.</p> <p>Until recently, he was the Group Medical Director and Chairman – Quality council, MHE and was responsible for Group Medical Operations, standardization and implementation of quality system across all hospitals of MHE, clinical research and mitigation of medico legal risks. Also responsible for the management of all “Managed/Teaching Hospitals” by the group.</p>

	<p>He has over 30 years of rich experience in Health care management with various National and International Organizations in senior managerial and board positions and proved his expertise as:</p> <p>Regional Director - Asia – AMCARE INTERNATIONAL – an affiliate of the Johns Hopkins International, USA – was responsible for their Middle East and Far East operations.</p> <p>Managing Director – Amcare Labs – Malaysia</p> <p>Chief Operating Officer – Canadian Specialist Hospital – Dubai – UAE.</p> <p>Medical Director – Fortis Heart Institute, Chandigarh, India</p> <p>Executive Director – Welcare Hospital- Dubai – UAE</p> <p>Executive and Medical Director- Sea Horse Hospital- Trichy.</p>
<p><b><i>Mrs.Hema Shanbhag</i></b></p>	<p>Smt. Hema Shanbhag, an alumna from National Institute of Technology, Surathkal, Karnataka, has a Master's Degree in Computer Science &amp; Engg. Having served in the software industry and Engineering academia in various capacities, she is now fully into social service and other activities. She is the Chief of People Tree Foundation, making a difference in the lives of the poor and needy patients. With the help of the Team of Doctors, Surgeons at People Tree Hospital the Foundation has conducted nearly 300 complex surgeries identifying patients from different rural areas too.</p> <p>Her other activities include making a difference to the children of Government schools associating with the different movements around Malleswaram in Bangalore.</p> <p>She is also a story teller at the Dignity Foundation for the elderly people for the last 8 years.</p>



**Sankalp India Foundation**

<i>Particulars</i>	<i>Please enter the details</i>
<i>Contact</i>	www.sankalpindia.net Lalith Parmar/President/9886522376 Rakesh Dhanya/CEO/9900161551
<i>Links</i>	<b>Annual Report 2017-18</b>
<i>Brief profile of the organization</i>	Sankalp India Foundation is a registered voluntary organization working for the causes of Voluntary Blood Donation, Thalassemia Management and Disaster relief since 23rd May 2003. With the purpose of 'Giving Life A Better Chance' Sankalp aims at fighting the limitations of the current healthcare delivery systems involved in blood donation and thalassemia by building systems which promise to make the problems associated with these domains a thing of the past. Sankalp is striving to ensure that world class health care be made available to the needy irrespective of their social and economic status. We aim at pushing the country towards 100% voluntary blood donation and establishing a thalassemia free India.
<i>Lalith Parmar</i>	Lalith Parmar is a telecommunications engineer by profession. He has been a volunteer of Sankalp since last 12 years and currently is the

	<p>President of the organization. He has co-founded a healthcare technology startup Jagriti InnoHealth Platforms.</p> <p>Lalith has worked in organizations such as Speetra Inc, Capgemini and NVidia in software development and business development roles.</p> <p>At Sankalp he is currently responsible for expansion strategy and fund raising.</p>
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### Samadrushti Kshamata Vikas Evam Anusandhan Mandal – SAKSHAM

<i>Particulars</i>	<i>Details</i>
<i>Contact</i>	sakshamseva.org , camba.org.in
<i>Links</i>	<p><a href="http://sakshamseva.org/wp-content/uploads/2017/09/Annual-Report-Saksham.pdf">http://sakshamseva.org/wp-content/uploads/2017/09/Annual-Report-Saksham.pdf</a></p> <p><a href="http://sakshamseva.org/wp-content/uploads/2017/09/6-Districts-Report.pdf">http://sakshamseva.org/wp-content/uploads/2017/09/6-Districts-Report.pdf</a></p>
<i>Brief profile of the organization</i>	<p>Samadrishti Kshamata Vikas Evam Anusandhan Mandal (<b>SAKSHAM</b>) is a charitable pan-India organization registered at Nagpur under registration number MAH/654/2008(N). The organization has its head office in Nagpur, Maharashtra. SAKSHAM was established with an aim to bring all the persons with various disabilities into the mainstream society. SAKSHAM believes that disabled people are not a burden on the society but are assets of the nation. Though presently dedicated to the service of visually impaired, SAKSHAM has its commitment towards all the persons with various disabilities. It is also committed to improve the environment, health and other social aspects in order to strengthen the society.</p> <p>Presently SAKSHAM is running following projects for INTEGRATED DEVELOPMENT OF THE DISABLED:</p> <p><b>Madhav Eye Bank:</b> SAKSHAM not only propagates the importance and divinity of Eye Donation, but also manages the donation of corneas through eye banking and grafting in order to give sight to the visually impaired.</p> <p><b>CAMBA:</b> To reduce the Corneal blindness all over India.</p> <p><b>KantiVelugu:</b> To make Telangana state free of avoidable blindness.</p> <p><b>Samvedana:</b> To rehabilitate children affected by cerebral palsy.</p>

<p><b>Dr. Veda Prakash Gowda</b></p> <p><i>docveda@yahoo.com</i></p>	<p>Dr. Gowda is a leading Orthopedic surgeon with CARE Hospitals, Hyderabad. At present he is the President of SAKSHAM for the state of Telangana. He is involved with several social service activities. He oversees the rehabilitation service activities of SAKSHAM all over India for the orthopedically challenged and for children affected by cerebral palsy.</p>
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### Singaji Educational Society

<b>Particulars</b>	<b>Please enter the details</b>
<b>Contact</b>	<p><a href="http://www.ssism.org">www.ssism.org</a>            Prashant Sharma            9893371756  <a href="mailto:prashant@ssism.org">prashant@ssism.org</a></p>
<b>Links</b>	<p><a href="https://www.youtube.com/watch?v=C0WO1oTmzW8">https://www.youtube.com/watch?v=C0WO1oTmzW8</a>  <a href="http://www.facebook.com/singajisociety">www.facebook.com/singajisociety</a></p>
<b>Brief profile of the organization</b>	<p>Sant Singaji Educational Society (SSES) was established in 2010, with a view to create social and economic transformation in one of the most backward areas of the country, viz. Gondwana area of Madhya Pradesh. It runs a college – Sant Singaji Institute of Science and Management in Sandalpur village, Dewas District, Madhya Pradesh. This educational institute caters to the college going youth of three rural districts of Madhya Pradesh and educates around 1000 students annually.</p>
<b>Pranjal Dubey</b>	<p>Pranjal Dubey  <a href="https://www.linkedin.com/in/pranjaldubey/">https://www.linkedin.com/in/pranjaldubey/</a></p>
<b>Prashant Sharma</b>	<p>Prashant Sharma  <a href="https://www.linkedin.com/in/prashant-sharma-77b3b5115/">https://www.linkedin.com/in/prashant-sharma-77b3b5115/</a></p>



**Smiles International Institute of Colo-Proctology**

<i>Particulars</i>	<i>Details</i>
<i>Contact</i>	www.siicp.com Dr. Parameshwara Munikrishna, cmparameshwara@gmail.com, 9448189988.
<i>Brief profile of the organization</i>	Smiles International Institute of Colo-Proctology (SIICP) is a pioneer in the field of colorectal treatment and surgery. It is built from the minds of like-minded and enterprising surgeons, with an aim to end the sufferings of millions of people who suffer from colorectal problems by establishing a world-class center of excellence in colo-proctology. The best practices in the world inspired SIICP to ensure advanced facilities and state-of-the-art technology for the treatment of disorders including the colon, rectum, and anus, with the help of certified surgeons and medical practitioners.
<i>Dr. Parameshwara Munikrishna</i>  <i>parameshwara_chaldigana halli2017@hmp.isb.edu</i>	Dr. Parameshwara is a surgeon, entrepreneur, academician, and a socially responsible citizen, who works with an aim to make an impact on society through healthcare and education. Having worked at various levels in both the healthcare and education sectors, he understands the needs and gaps that exist at all levels. He is working towards resolving these gaps through an innovative business model, leveraging technology and growth through strategic acquisitions. He loves to teach and mentor students towards creating an impact on the world. <ul style="list-style-type: none"> <li>● Advisory Member – International Institute of Colo-Proctology (IICP). He is a pioneer of innovation in the field of colorectal treatment and surgery, which aims to create awareness about Colo-Proctology amongst the masses, encourage people to adopt healthy eating and physical fitness habits for a healthier lifestyle and train surgeons/clinicians for the eradication of "quackery" and standardize the treatment methods.</li> <li>● Completed Advanced Healthcare Management Program at Indian School of Business (ISB)</li> <li>● Associate Professor of Surgery and Head of the Department of Surgery at Mandya Institute of Medical Sciences.</li> </ul>

	<ul style="list-style-type: none"> <li>• Advisor at S. D. Jayaram Integrated Rural Development Organization, which strives for improving the life of people in rural Karnataka.</li> </ul>
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### Special Smiles (Vatsalya Dental)

<i>Particulars</i>	<i>Please enter the details</i>
<i>Contact</i>	Web: <a href="http://vatsalyadental.com">vatsalyadental.com</a> CEO: Dr. Srivats Bharadwaj Email: <a href="mailto:specialsmiles@gmail.com">specialsmiles@gmail.com</a> Ph: 91 9902 067 873
<i>Links</i>	Video: <a href="https://youtu.be/s4gPNNCclvQ">https://youtu.be/s4gPNNCclvQ</a> Presentation: <a href="https://tinyurl.com/yctxgec4">https://tinyurl.com/yctxgec4</a>
<i>Brief profile of the organization</i>	<p>About Vatsalya Dental (Special Smiles):            Vatsalya Dental Clinic was founded in 2003 by Dr. Srivats Bharadwaj and one assistant. Vatsalya Dental Clinic today has expanded to 6 centers in Bangalore. Apart from its social initiatives that trains people in preventive dentistry, Vatsalya Dental Clinic provides end-to-end dental treatment at the doorstep. Vatsalya Dental is one of the best dental clinics in Bangalore, providing top-class dental care.</p> <p>Vatsalya Dental Clinic is one of the finest and most advanced dental clinics in Bangalore, listed among the top dental clinics in Bangalore. The organization comprises of 55 team members, including over 30 dedicated doctors, bringing together unmatched expertise. Focused on preventive dentistry, the team also works on various social efforts to sensitize the community on the importance of oral health. Every member of Vatsalya encompasses our founder's strong belief in hygiene and affordable dental care.</p>
<i>Dr. Srivats Bharadwaj</i> <i>specialsmiles@gmail.com</i>	<p>Dr. Srivats Bharadwaj BDS, MDS, FADI, is Specialist Dentist of International repute with over 20 years of experience. He passionately believes in preventive Oral Health. He has presented his thoughts at local, national and international fora. His innovation to provide home dental services has been reported as a game-changer in dental care delivery. Dr. Srivats' practice, 'Vatsalya Dental' is among the highly rated dental practices. He has launched the first ever 24/7 Dental emergency service and an exclusive dental care practice for cancer patients. Dr. Srivats is also known for his work on preventive and pediatric dental care.</p> <p>He has served as the head of department and professor at various dental colleges. He has been an invited speaker at various international conferences. He is the clinical director for</p>

	<p>the Special Olympics International and the council member for International Association for Disabilities and Oral Health. His articles have been published in renowned international journals; he has been a part of the team involved in developing curriculum on special needs dentistry.</p>
<p><b>Mr. Nitin Raghukumar</b> <i>nitin@vatsalyadental.com</i></p>	<p>Nitin, himself a serial entrepreneur, has joined hands with Dr. Srivats in taking Vatsalya to new heights. He has over 15 years' experience, spanning Operations and People Management, Innovation, Business Process Re-engineering and Financial P&amp;L Management. He has experience in customer management and believes in bringing the principles of customer management and operations management to create a customer-oriented organization. Nitin has led corporate expansion into different markets. He managed product go-to marketing strategies and new product development projects during his previous start-up stints. Prior to Vatsalya, Nitin worked in reputed corporates such as Zusammen Machine Tools, Zenith Software, JSW Steel, besides working in Oracle during the formative years of his career. An avid sports enthusiast with passion for car racing, Nitin aspires to bring precision, strategic and operational excellence of Formula1 racing into the organizations he is associated with.</p>
<p><b>Ms. Sharmila Udupa</b> <i>sharmilarudupa@vatsalyadental.com</i></p>	<p>Sharmila Udupa has been driving strategy development, business development, income generation and communication functions at Vatsalya. Known to be a people's person, she has been Vatsalya's interface with external and internal stakeholders. She has extensive experience in healthcare, education and communication space. Her prior work experience includes some of the key initiatives in education and management research at Apollo Hospital. She has worked with ISKCON in its communications and content development division, her noteworthy engagement being developing content for 'Value Education.' Sharmila has a bachelor's degree in engineering and a post-graduate degree in Business Administration, with focus on international business. She believes in creating a culture of excellence and in building organizations that make a difference.</p>

### Sri Sathya Sai Sanjeevani Hospital

<b>Particulars</b>	<b>Please enter the details</b>
<b>Contact</b>	<p>srisathyasaisanjeevani.org</p> <p>Dr. Ashish Katewa, MBBS, MS, MCh</p>

<p><i>Links</i></p>	<p><a href="http://www.youtube.com">www.youtube.com</a> Sri Sathya Sai Sanjeevani Hospital, Naya Raipur, Chhattisgarh- Legacy of love</p> <p><a href="http://www.youtube.com">www.youtube.com</a> Sri sathya Sai Sanjeevani Hospital provides free of cost treatment for heart patients India TV</p>
<p><i>Brief profile of the organization</i></p>	<p>Sri Sathya Sai Sanjeevani Hospital, Naya Raipur, Chhattisgarh is the world’s first exclusive paediatric cardiac hospital where all services are provided at free of cost. The hospital commenced paediatric cardiac service in Feb. 2014 and has seen more than 20,000 children with congenital heart defects. Approximately 5000 children have been operated over last four years. The outcomes of surgery are comparable with the best centres in the world with a success rate of 98.7%. The hospital receives children from all over India and also 10 other countries.</p> <p>The endeavour of Sanjeevani is twofold:</p> <ol style="list-style-type: none"> <li>1. To provide world class Paediatric Cardiac care at free of cost and work towards reducing the global congenital heart disease burden.</li> <li>2. To develop skilled and compassionate Healthcare professionals trained to collectively address the burden of congenital heart disease.</li> </ol>
<p><i>Dr. Ashish Katewa</i></p>	<p>Dr. Katewa is a Paediatric and Congenital heart surgeon trained at King Edward Memorial Hospital, Mumbai and Children’s Hospital, Sydney. He has 10 years of experience in the speciality and has performed 5000 paediatric cardiac operations. He has published 15 scientific papers in peer reviewed journals and presented his work in national and international conferences. He has lead paediatric cardiac teams on humanitarian missions to Cambodia, Iraq and Fiji.</p> <p>He heads the department of Paediatric Cardiac Surgery at Sri Sathya say Sanjeevani Hospital. He is also Director the Hospital.</p>



**Sri Shankara Cancer Hospital and Research Centre**

<b>Particulars</b>	<b>Please enter the details</b>
<b>Contact</b>	<p>www.shankaracancerfoundation.org            Dr B S Srinath            Managing Trustee            Dr.bssrinath@sschrc.org            9845029974, 9740089974</p>
<b>Links</b>	<p><a href="https://www.youtube.com/watch?v=W4GDhsmSlgM">https://www.youtube.com/watch?v=W4GDhsmSlgM</a>  <a href="https://www.youtube.com/watch?v=SpAQcDukBz8">https://www.youtube.com/watch?v=SpAQcDukBz8</a>  <a href="https://www.youtube.com/watch?v=OJYZ9pnlz-s">https://www.youtube.com/watch?v=OJYZ9pnlz-s</a>  <a href="https://timesofindia.indiatimes.com/city/bengaluru/Free-cancer-treatment-for-poor-at-new-hospital/articleshow/6464771.cms">https://timesofindia.indiatimes.com/city/bengaluru/Free-cancer-treatment-for-poor-at-new-hospital/articleshow/6464771.cms</a>  <a href="http://www.pharmabiz.com/NewsDetails.aspx?aid=96192&amp;sid=2">http://www.pharmabiz.com/NewsDetails.aspx?aid=96192&amp;sid=2</a>  <a href="http://www.prnewswire.co.in/news-releases/state-bank-of-india-donates-rs-86-crore-to-sri-shankara-cancer-foundation-291800241.html">http://www.prnewswire.co.in/news-releases/state-bank-of-india-donates-rs-86-crore-to-sri-shankara-cancer-foundation-291800241.html</a>  <a href="http://www.cognizantfoundation.org/vidhatree-a-telemedicine-mobile-camp-bus.html">http://www.cognizantfoundation.org/vidhatree-a-telemedicine-mobile-camp-bus.html</a></p>
<b>Brief profile of the organization</b>	<p>SSCHRC is a comprehensive charitable Cancer centre with modern state-of-the-art facilities. It has been constructed and equipped through gracious donations from the large-hearted Philanthropists, institutions, corporate entities, and large number of individual donors. The land for the hospital was given by His Holiness Jagadguru Shankaracharya Sri Sri Sri Bharati Tirtha Mahaswamiji, the 36th presiding Pontiff of the Dakshinamnaya Sri Sharada Peetham, Sringeri.</p> <p>Since inception, it has provided INR 26.66 crores worth free or subsidized treatment to the poor. The Pharmacy provides approximately 30% subsidy on all Cancer medications, which is a great boon to the patients.</p> <p>It has an exclusive 60-bedded Paediatric-Cancer centre with a provision for individualized care and facility for every child, is a first of its kind effort in our country.</p> <p>The hospital conducts Post-graduate training programs and is accredited with both the National Board of Examinations and the Rajiv Gandhi University of Health Sciences (RGUHS). Under the National Board, the hospital has started DNB programs in</p> <p>SSCHRC has so far treated 30000 new Cancer patients and has consistently tried to fulfil its main objectives of providing treatment at affordable costs.</p>

<p><i>Dr. B. S. Srinath</i></p>	<p>Dr. Srinath, MBBS, MS, FRCS (Edinburgh &amp; Glasgow). A reputed surgical oncologist with over 40 years of service to cancer patients. Has conducted research on cancer and immunology. Has a distinguished stature in the field of cancer treatment in the country.</p> <p>Has distinguished managerial experience as well of building and managing a large and successful hospital in the related field. Has served as the Managing Director of Bangalore Institute of Oncology, a leading Cancer institution, for 11 years during 1992-2003. Has conducted many cancer detection and awareness programs during the last 25 years and has taken the medical expertise right up to the patient's door with a major concern for the poor.</p>
<p><i>Ananth Srinath Director</i></p>	<p>Ananth Srinath is the Director of 'Sri Shankara National Centre for Cancer Prevention and Research - SSNCCPR', an organisation he co-founded. He has also been an integral member of Sri Shankara Cancer Foundation since its inception.</p> <p>Prior to starting SSNCCPR, he has worked as an Analyst of Corporate Schemes at Narayana Health and a Business Consultant for a Financial Consulting Firm. He has led and executed projects in the areas of hospital management, public health and healthcare consulting. Throughout his career, he has worked for organisations which leveraged 'economies of scale'.</p> <p>He has a Master's degree in International Health Policy and Health Economics from the London School of Economics and a Postgraduate Diploma in Management from Myra School of Business, where he graduated from its first batch.</p> <p>His areas of interest are: - Health Economics, Healthcare Financing and Indian Health Policies.</p>

### Swami Vivekananda Youth Movement

<i>Particulars</i>	<i>Please enter the details</i>
<i>Name of the organization</i>	Swami Vivekananda Youth Movement
<i>Website address/ contact details of the CEO/ head of</i>	www.svym.org Dr. Kumar G.S, M.B.B.S, DCH

<p><b><i>the organization (name, email, phone).</i></b></p>	<p>Chief Executive Officer Swami Vivekananda Youth Movement Pediatrician Vivekananda Memorial Hospital Hanchipura Road, Saragur Mysuru Dist. – 571121 Karnataka, India Mobile: +91-9686929615 Tele/Fax : 08228265877 Email : kumargs@svym.org.in, ceo@svym.org.in</p>
<p><b><i>Links to any videos/ case studies/ reports/ PowerPoint presentation about the organization</i></b></p>	<p>Reports: <a href="http://svym.org/media/index/reports">http://svym.org/media/index/reports</a> Videos : <a href="http://svym.org/media/index/reports">http://svym.org/media/index/reports</a> Case studies : <a href="http://svym.org/changelives">http://svym.org/changelives</a></p>
<p><b><i>Brief profile of the organization (maximum 300 words)</i></b></p>	<p>YEAR OF ESTABLISHMENT: 1984</p> <p><b>SVYM</b> is a development Organization started by a group of medicos of Mysore Medical College in 1984. It is engaged in building a new civil society in India through its grassroots to policy level action in Health, Education and Community Development sectors. SVYM has its headquarters in Mysuru dist Karnataka State in Southern India. SVYM believes that building human and social capital will result in economic consequences and all of SVYM’s programs are driven by this development paradigm. SVYM is also rooted to its values of Satya, Ahimsa, Seva and Tyaga, which is reflected in its program design and delivery, transactions with its stakeholders, resource utilization, disclosures and openness to public scrutiny. Buying in support from the community, working in healthy partnership with the government and corporate sectors and sharing its experiences with like-minded Organizations have been the hallmark of SVYM’s evolution over the past 33 years.</p> <p>DEVELOPMENT PARADIGM: Developing Human and Social Capital to build a resurgent India.</p> <p>Today, the organization has more than 40 projects in the sectors of health, education, socio-economic empowerment, training and research located in all districts of Karnataka. It runs two hospitals for rural and tribal people in H.D.Kote taluk, a residential tribal school with 407 tribal children from Class1 to 10, a CBSE recognized rural school with 509 children, Teacher Training College. In addition, SVYM runs a mobile health unit for tribals, and various tribal, rural and urban development projects focusing on housing, hygiene, sanitation, microcredit, community based health, education &amp; rehabilitation, governance and human rights. Thus, with all these programs and institutions with a secular, non-discriminatory approach, the program initiatives that started in the year 1984, now directly impact about 2.5 million people across 30 districts of Karnataka</p>
<p><b><i>Dr Kumar GS CEO</i></b></p>	<p>Dr Kumar GS is a pediatrician by profession, with special interest on public health practice and research. He got introduced to SVYM</p>

	<p>in 2006 as a medical intern; later joined as RMO at VMH, Saragur and subsequently as Pediatrician in 2010. As a keen learner, he obtained additional trainings &amp; exposures. As an enthusiastic experimenter, he had led several researches of public health importance including clinical trials and currently leading a multi-country interventional cohort trial on DoHAD principle. He had successfully organized a National Conference on Converging paths of Allopathy &amp; Ayurveda as Organizing Secretary in 2014. These exposures and active participation in clinical governance, led him to become Director of VMH in 2015. As an active member, he had served as Executive member, Treasurer, Joint Secretary in GB of SVYM in the past. With his passion towards inclusive development and leadership ability, he is currently serving as CEO.</p>
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### Vikram Hospital

<b>Particulars</b>	<b>Please enter the details</b>
<b>Name of the organization</b>	Vikram Hospital , Bengaluru
<b>Website address/ contact details of the CEO/ head of the organization (name, email, phone).</b>	www.vikramhospital.com
<b>Brief profile of the organization (maximum 300 words)</b>	<p>Today, we are a leading quaternary health care provider, with Cardiac Sciences, Neuro Sciences, Bariatric &amp; Metabolic Surgery, Nephrology &amp; Urology and Oncology as our primary specialities. Our hospital has the largest number of ICU beds (60 beds) in central Bengaluru and is located in the heart of the city. We have 9 Medical Intensive Care Units (MICU), 9 Surgical Intensive Care Units (SICU), 9 Intensive Cardiac Care Units, 12 Dialysis beds, 10 world-class Operation Theatres, two of the most advanced CathLabs in the country, and a pharmacy – just so that your life can be made better. This 225 bedded flagship hospital on Millers Road in Bengaluru has the support and infrastructure to fight with you for your health.</p>

<p><b>Dr. Rajesh B Iyer</b></p>	<p>Dr. Iyer is a consultant neurologist at Vikram Hospital in Bangalore. Before his association with Vikram Hospital, he was associated with Narayana Hrudayalya Institute of Neurosciences where he established the Comprehensive Epilepsy Care Center. He has also served as a faculty for several of the regional and national Epilepsy Conferences and Workshops. He is also the president of Karnataka Chapter of Multiple Sclerosis Society of India.</p> <p>Dr. Iyer completed his MBBS from Government Medical College, Trivandrum. He then went on to do MD in General Medicine from the same college and DM in Neurology from Sree Chitra Tirunal Institute of Medial Sciences and Technology, Trivandrum.</p>
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### Swati Sisodia

<b>Particulars</b>	<b>Please enter the details</b>
<p><b>Contact</b></p>	<p>Swati Sisodia 9935034446 swati_sisodia@isb.edu</p>
<p><b>Profile</b></p>	<p>I work as a research associate with Prof. DVR Seshadri at India School of Business, Hyderabad. The primary area of my research is Business to Business marketing. My current work includes writing case studies on various healthcare models. I have co-authored a book with Prof. DVR Seshadri, titled "Nurturing Global Leaders of Tomorrow: An Inclusive Learning Model (SKMSVM) Shows the Way."</p> <p>Since 2007 until joining academics in 2011, I have worked in the insurance industry, as an underwriter for group health policies in addition to imparting product and process training for the same.</p>

### Vidhya Srinivasan

<b>Particulars</b>	<b>Please enter the details</b>
<p><b>Contact</b></p>	<p>Vidhya Srinivasan 9840024534 vidusri123@gmail.com</p>

<p><b>Profile</b></p>	<p>PG Diploma in PR and Advertising and Law Degree from Mumbai Univ - worked in advertising agencies in Mumbai and Chennai and in marketing and consumer research. Currently manage Sarara - my own boutique consulting firm in Marketing Communications . Visiting Professor of brand management and Integrated Marketing Communication - teaching MBA students various colleges and in IIM Shillong.</p> <p>Active Rotarian for 20 years. I am an Adoption Counsellor, helping prospective adoptive parents through the journey of adoption . I am a skill based volunteer for NGOs - Working with children in Healthcare, Sports and Music apart from working towards vocational rehab for transgenders. I also get consulted on Corporate giving programs and employee volunteering . Co-Founder, Trustee and Vocalist in Aarohi , a Retro Bollywood music band which sings to raise funds for charitable causes.</p>
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**Pravin Sekhar**

<p><b>Particulars</b></p>	<p><b>Please enter the details</b></p>
<p><b>Contact</b></p>	<p>Pravin Sekhar 9840035590 pravin@krea.in</p>
<p><b>Profile</b></p>	<p>Pravin Shekar is an outlier marketer and a parallel entrepreneur. He heads KREA (India's leading Health research panel) and is a Managing Partner at Outlier Marketing consulting firm, KRUX108. Pravin is also a social investor in CAN DO (a BPO, by/for the physically challenged) &amp; KÄSE, (a producer of fresh-cheese made by hearing impaired).</p> <p>Education and recognition:</p> <ul style="list-style-type: none"> <li>● Silver rank holder, Indian Institute of Management, Indore (EPGP)</li> <li>● Outstanding Student Awardee, Bachelor of Engineering, SVCE, Madras University</li> <li>● Pravin is the recipient of the American Marketing Associations' "Emerging Leader in Market Research" Award</li> <li>● The Ginny Valentine "Badge of Courage" award for evangelizing skilling/employment for people with disabilities.</li> </ul> <p>Pravin is the President of the Market Research Society of India, a Trustee at the Jeevan Stem Cell research center and an advisor at the Bhoomika Trust for disaster relief and management.</p>

	<p>Pravin's first book DEVIL DOES CARE on frugal outlier marketing was launched in 2016. Three other books are in the pipeline (Outlier Sales, Referral 108, Marketing Insight: Case Files).</p> <p>For further details, visit <a href="http://www.pravinshekar.com">www.pravinshekar.com</a></p>
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